

## GOLF COURSE BUDGET FY 2010-2011









Rogers Park Golf Course



Elocky Point

## TAMPA SPORTS AUTHORITY GOLF COURSE BUDGET FY 2010-2011

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SECTION I - GOLF COURSE ADMINISTRATION



## **Executive Director's Municipal Golf Course Budget Report**

#### Introduction

I am pleased to present the recommended budget for the fiscal year 2011. This budget was developed with the involvement of staff members and included a full review by the Authority finance committee. With the ongoing downturn in the economy and the financial challenges at the City of Tampa, this budget was developed to reduce the TSA's overall financial reliance on the City. The contribution request for FY 2011 is an increase in our request from previous



Eric D. Hart Executive Director

years, but is less than the actual financial amount that has been needed to operate the courses over the past ten (10) years. The Authority has experienced challenges in meeting the budget request to the City of Tampa and has been using TSA operating reserves to meet the financial obligations of the golf courses. The Authority has reduced over 81% of its work force over the past three (3) fiscal years and made significant modifications in operating and event staffing policies to create these reductions in costs. During FY 2010, maintenance operations at the courses were outsourced to OneSource Landscaping and Golf Services, LLC. This reduced the Authority workforce by twenty-four (24) employees and will significantly reduce Authority maintenance costs over the next three (3) years. The Authority management has created a business plan for the golf courses and a long range strategic plan for the overall Authority to assist us in reducing our operating contributions and finding creative ways to operate more like private enterprise.

## About the Authority

The Tampa Sports Authority is an independent special district, created by the Florida Legislature in 1965, to construct and manage sports and recreational facilities in Hillsborough County. The Authority's vision is to provide economic development and enhance the quality of life through sports and recreation. The Authority has no taxing power, but rather acts as an enterprise fund utilizing user-fees to subsidize its operating costs. As a result, all of its major capital construction projects, from the original Tampa Stadium, Golf Courses, St. Pete Times Forum, George Steinbrenner Field and Raymond James Stadium have been accomplished by working closely with the approvals and financial support of Hillsborough County and the City of Tampa.

Babe Zaharias, Rogers Park and Rocky Point are municipal golf courses owned by the City of Tampa. The Authority has managed these courses since mid-1970 with the expressed mission of maintaining reasonably low prices for the benefit of the golfing public and welcomed over 109,113 golfers in FY 2009. Provided within this report is a survey of rates from several local public courses that shows the TSA offers some of the lowest green fee rates in the region.

## Contribution Request

This year's anticipated operating and maintenance (O&M) expenses outlined in this document require the Authority to request a contribution of \$747,462 from the City for next year's contractual This contribution includes projected capital costs of \$343,241 and the estimated remaining outstanding "Due To" balance payment from previous years operations of \$17,106. The Authority has an existing Inter-local Agreement with the City of Tampa which states the City shall be responsible for any operating shortfalls realized by the courses. The Authority does not have an O&M Reserve Fund because of ongoing operating shortfalls over the past ten (10) years.

Revenues for FY 11 were developed from the following assumptions:

- 1. Fee increases (Non City of Tampa residents)
- 2. Special events are projected to increase in frequency
- 3. October and November revenues increased by 3%
- 4. Revenues increased by \$242,456. (This is due to the assumption that weather conditions will return to normal in FY 11. Cool wet weather from December - March affected revenues)
- 5. Increased driving range rates
- 6. Decreased membership rates (membership program and TSA Card)
- 7. Golf Rates (increased non-residents, maintained residents)
- 8. December thru March revenue projections are equal to FY08-09. This is based on the 17% decline in paid rounds due to unseasonable weather
- 9. April thru Septembers revenue are equal to the projections for FY09-10

## Expenses for FY 11 were developed from the following assumptions:

- 1. No annual cost of living increases
- 2. No furlough days (5 furlough days included in FY 10 budget)
- 3. Modification of overtime policies
- 4. No increase in Health care costs (Employee contribution increased mid-year in FY 10)
- 5. Increased Authority financial contribution to the Florida Retirement System (FRS) (mandated by the State of Florida)
- 6. Expenses are projected to remain flat in relationship to expenses in FY 10 for all areas except course maintenance.
- 7. Outsourcing of maintenance activities is projected to decrease expenses by approximately \$102,000 compared to FY 10 budget.
- 8. Additional savings are anticipated due to services provided by OneSource. Many budget items are presently being assumed by the contractor that has created additional savings in other operational areas.
- 9. Clubhouse weekly payroll budgets have been reduced. Part-time positions were combined or eliminated during slow periods to create additional savings
- 10. Elimination of depreciation expense

The following schedule shows actual and projected contributions from the City of Tampa:

			y or rampa.
Description	Budget FY 09-10	Projected FY 09-10	Budget FY 10-1
Operating Revenues	\$3,719,523	\$2,958,729	
Operating Expenses	\$3,758,421	\$3,529,721	\$3,201,185
Net from Operations	(\$38,898)	(\$570,992)	\$3,588,300
Depreciation	\$551,520	\$0	(\$387,115) \$0
Capital Costs	\$340,884	\$285,708	\$343,241
Net including Capital and Depreciation	(\$931,302)	(\$856,700)	(\$730,356)
Annual Contribution request from City of Tampa	\$379,782	\$856,700	\$730,356
FY 08-09 – Projected Losses bove budget request (Due To)	\$322,786	\$0	\$0
Y 04-10- Actual losses above udget request (Due To)	\$1,005,738	\$1,708,306	\$17,106
Total City of Tampa Contribution	\$702,568	\$2,547,900	\$747,462

## **Budget Notes**

- 1. <u>Accrual Accounting:</u> The Authority's golf course budget is presented on an accrual basis for the first time. Monthly financial statements along with budget documents are presented on a full accrual basis of accounting.
- 2. <u>Total City of Tampa contribution:</u> Contribution amount is a sum of the following numbers: present year operational losses, capital investments, actual losses from previous years.
- 3. Resolution of "Due To" amounts: The Authority has experienced losses greater than the Authority's budget request to the City of Tampa for Golf Operations over the past 10 years. The City of Tampa fully funds operations and maintenance (O&M) at the municipal golf courses. A "Due To" from the City of Tampa to the Authority developed starting in 2004. A "Due to" for this scenario is defined as money that is owed from one governmental agency to another governmental agency to cover contractual obligations. While the City of Tampa was making incremental payments, the Authority was not invoicing the City for the

- 4. total amount of these additional losses and used cash from Authority reserves to meet the It was believed that the economy would improve and revenues golf course obligations. would be greater than the projected budget, allowing the Authority to pay down the "Due To's". These increased revenues have not been attained and the governmental agencies have agreed that resolution of these balances need to occur. Reserves used for golf course O&M were originally obligated for operations at Raymond James Stadium. The Authority is funded by the City of Tampa (1/3) and Hillsborough County (2/3) for these operations. The Authority anticipates refunding \$1,183,799 to Hillsborough County and \$591,900 to the This refund is based on the Authority City of Tampa at the end of fiscal year 2010. requesting funding to maintain sufficient cash-flow to support stadium operations. Without the "Due To" applied the Authority reserves are able to be reduced. The City of Tampa will apply the \$591,900 to any remaining "Due To" amounts at the start of FY 2011. The City of Tampa has agreed to retire any remaining "Due To" amounts that exist after applying the refund payment. The remaining "Due To" amount is estimated to be \$16,821 after applying \$2,547,900 in payments toward FY 10. The Authority will continue to work closely with the City of Tampa related to golf course finances and any deviation from the budget or cash flow issues will be addressed monthly to ensure the Authority is not using any Authority reserves for operations.
  - 5. <u>Depreciation</u>: Depreciation has been eliminated within the Authority budget. Authority has worked with the City administration and Authority auditors to determine that depreciation expense is not applicable and the assets have been transferred back to the City of Tampa.
  - 6. Revenues: While revenues appear to increase 8% in the budget sheet, this increase in revenue is based on flat growth in revenues. In FY 2010, severe weather restricted many days of play during our peek months. The Authority experienced revenue losses due to weather conditions vs. a lack of demand. The FY 11 budget reflects gaining back those revenues but does not project any increase in play in the coming year due to the ongoing economic struggles in the region.
  - 7. <u>Salaries</u>. Wages include full-time, part-time and over-time estimates and corresponding benefits such as social security, retirement and health insurance. No cost of living or merit increases are budgeted for fiscal year 2011. Reduction in labor costs are associated with the elimination of three (3) full time positions and the outsourcing of twenty-four maintenance positions to OneSource Landscaping and Golf Services, LLC.
  - 8. <u>Capital costs</u>: Reimbursement for proposed capital costs is provided by the City of Tampa net of any operating surplus.
  - 9. <u>Income tax</u>: The Authority is a governmental agency and therefore exempt from Federal and State income taxes under provisions of the Internal Revenue Code and the Florida Income Tax Code, respectively. There are no provisions for income taxes in the budget.

## **Mission Statement**

To plan, develop, promote and maintain a comprehensive complex of sports and recreation facilities of the use and enjoyment of the citizens of Tampa and Hillsborough County.

## Our Role

To facilitate the construction and operations of needed user-fee supported sports and recreational facilities. To encourage and not compete with the private sector. "User-fee supported" distinguishes us from a Parks and Recreation Department.

## **Vision Statement**

To provide economic development and enhance the quality of life through sports and recreation.

## TAMPA SPORTS AUTHORITY **BOARD OF DIRECTORS**

**Andrew Scaglione** Chairman



Appointed 6/07 by the BOCC Term Expires 6-30-11

Frank DeBose Vice-Chairman



Appointed 7/05 by the Mayor Term Expires: 6-30-13

**Tony Muniz** Secretary-Treasurer



Appointed 6/07 by the BOCC Term Expires 6-30-11

Mary Alvarez



Appointed 6/08 by the Mayor Term Expires: 6-30-11

Kalyn Brandewie



Appointed 7/03 by the Mayor Term Expires: 6-30-11

Don DeFosset



Appointed 8/11 by the Governor Term Expires: 7-1-13

Randy Larson



Appointed 6/09 by the BOCC Term Expires: 6-30-13

Dana Ludwig



Appointed 8/09 by the Mayor Term Expires 6-30-13

Vincent Marchetti



Appointed 8/01 by the BOCC Term Expies: 6-30-13

Jim Norman



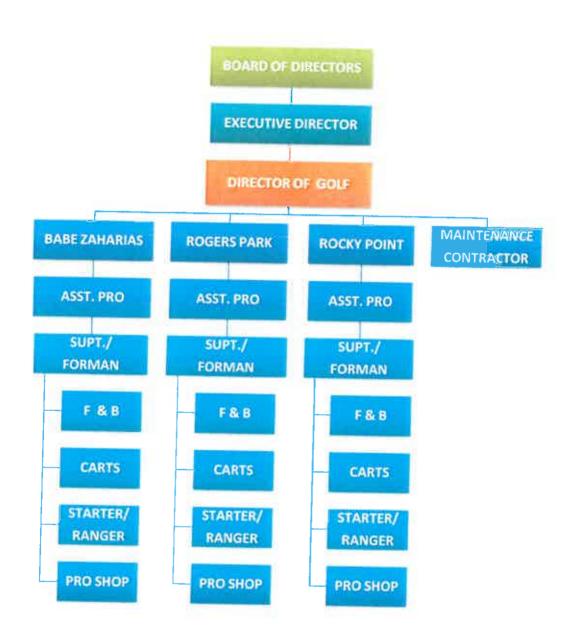
Appointed 11-01 by the BOCC Ex-Officio

Thomas Scott



Appointed 4/08 by the Council Ex-Officio

## **ORGANIZATIONAL CHART**



# SECTION II – BUDGET REQUEST

# TAMPA SPORTS AUTHORITY GOLF COURSE OPERATIONS COMPONENT COMBINING STATEMENT OF REVENUE AND EXPENSES

		EABI	EABE ZAHARIAN				COOd	DOCKY BOTHE											
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	ACTUAL.	ACTUAL.	PROJECTED	Ĭ	TOTALS	ACTUAL.	-	PROJECTER	IIII	POUR YEAR	2380\$	$\vdash$	01402	Г	FOUR YEAR	2008	Same of the last	PINCAL, YEA	¥ .
Operating Revenue							î	/PE PORTO	BK IAvKi	SIVIN I	ACTUAI,	WILDAI,	PROJECTED	RUDGET	TOTALA	ACTUAL.	ACTUAL.	PROJECTED	BURGET
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Ford & Beautype	150,700	150,792	130,603	61,076	574 563	75,745	65,759	66.189	68,426	276,119	58,083	49,038	44,3(19)	48 GOR	2,617,173	2,935,109	2,524,812	2,283,442	2,449,1186
Driving range	12.980	9,735	6,361		38,744	27,753	21,363	13,106	150,751	\$87,998	516.171	122,359	107,119	116.130	517,313	482,447	292 50	366.776	405 630
Total Assessment Lands		>	c	=	2	58,847	58.233	36,562	60,081	233,722	20,31	57,407	59,322	14,656	23,422	48.145	169,00	25.236	46.217
Sanny Terendes	1,756,281	1,137,953	1,036,531	1,106,592	4.527,357	1,443,557	1,248,963	8,163,079	1 121 184	A digu Tuk	1 000 921	000			2	0/17/1		**************************************	
Operating Revenues Percentage Instrume(Decrease) from Prior Year	, Qu	90	1								***************************************	2004,490	8118	861,407	3,603,250	3,778,073	3,381,406	0.95¥.729	3,201,185
Operating Expenses				Č	Š,	ři	# 6°.	45	°03	-19°a	-\$c <sub>0</sub>	- B - C - C - C - C - C - C - C - C - C	-140	12.	-150	4	134	-22° o	888
Cost of marchandise sold	53,257 43,747	49,337	38,805	43,770	185,169	57.488	48,899	48,029	SK, 192	210.60B	45,949	76.007	34 408	40 075	140 000				
Tablacuse operations cutso maintenence	583,240	465.976	340,998	348,413	1,665,371	532,007	48,414	42,695	410,000	1,728,755	54.013	43,488	43,307	#¥13	186,92R	149,165	1 (S)	126,423	139,089
renoral and administrative Americation and conversions	184.189	181,037	175,433	171.501	712.160	191.944	316,200	567,835	530,454	2307,139	606.159	552,670	558.763	544,243	2,261,835	1,605,965	102 099 1	1,065,639	1,500,316
The state of the s	725,437	220,175	<u>a</u>	=	451,612	98,619	107.396	E .	0	306.015	221.381	217,949	192,440	183,145	745.333	556.338	577.382	570,782	557,043
S S S S S S S S S S S S S S S S S S S	1,598,854	1,507,061	1,113,329	1,126,093	5,345,337	1.536,107	1.45(1.627	1 312 70.4	126.226	0 000 000							1000	=	_
Operating Expenses Percentage Incrutyc(Decrease)									1 Controlled by		18071707	1,556,697	1,302,902	1,216,336	5,647,612	4,8116,642	4514381	3,529,436	3,587,760
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design and the second s	(1.921)	(1,530)	131	(66)	(3,259)	(2.625)	(5,566)	(890)	(339)	(9.519)	1980 17	0115	71		-			,	ij.
Operating Lowe-Tampo in Net Assets belove Grants and Contributions Including Depociation Peperson	(342,573)	(369,108)	(86.798)	(10.501)	V 080 7 187							1		(201)	(3.926)	(6,532)	(9,348)	(384)	(540)
Total Loss Net of Depreciation Before Grants and					finance, tur	(955.29)	(2111,064)	(30,135)	(12.146)	(356,485)	(593,447)	(662,203)	(433,784)	(354,928)	(2,044,362)	(0.038.570)	(132,975)	(570,707)	(386,575)
Contributions	(119,057)	(144.503)	(86.467)	(19,600)	(369,627)	3,444	(99,934)	(\$10,15)	(12,484)	(686,631)	(374,092)	1446 3647	(432 E10)						
apital grants and Operating evaluations	8,552	154,834	600,000	0	763,386	1.50, N.26	741,097	ON WIN					(A) choose		(2.01M.729)	(489,665)	(698,802)	(570.992)	(307,115)
Total Loss including Depreciation After Grants and Contributions	(335,942)	(215,844)	513.632	Alb Addin	/47 043/				-		13,83	297.569	(AUL, (IIO))	c	1,021,400	283,209	693_500	0.00,00%,1	0
Total Loss Net of Depreciation ARer Grants and		1			(corr.ch	100'00	33,707	S48.983	(12,484)	615.519	(471,602)	(366,745)	166,490	(188888)	(1,026,889)	(751.893)	(5-18,822)	800,022.)	(317,115)
Contributions	(110,505)	18,331	\$13.533	(19.600)	393,759	154,270	141,163	5.48.98¢	(12.484)	271 012	Check and		-		Ī			1	
Lors(Gain) Percentings (Not of Depreciation) Before Grants and Courtebutions By Gelf Course, By Freed Year Totals	24%	21%	% 1	36 17		3	3					(148,796)	166.490	(384,001)	(587.589)	(286.4%6)	2,698	1,229,008	(387,115)
Captal Dapandhures	6 463	Special	3		Ī	R	14 %	N.	3%	İ	76%	% 8'9	76%	92%		100%	100 X	100%	76.001
see attuched capital purchase schedule fisual year 2011	-		747.78	1114,709	185,369	207,300	93,887	R0,742	131,481	493,610	12,369	30,775	117,905	107,452	267,101	248,421	129.71R	285,708	743.24I
	Note(1): Capital Experses Fiscal Year 2009 280; Note(2): Depreciation Expense for FV 2019 and	of Experses Fi chitism Expen	Sent Year 2001 se for FY 2019	9 2809, and 26 med future Fil	110 refembursed scal Periods to l	Note(1): Capital Expones Firest Year 2008, 2809, and 2016 refundersed by City of Tabaya. City relates this to all course capital Bears Note(2): Depreciation Expense for FY 2019 and future Fitest Periods to be Transferred to the City	pe. Chyrates to the Chy	ins diffe to all co	eurse enpitel I	leaps						1			

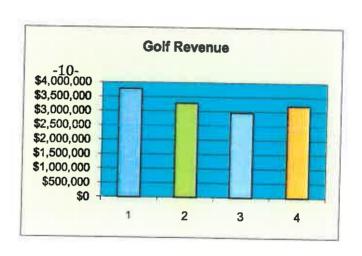
FY 20	FY 2011 Capital Projects - Golf Operations	ts - Golf Opera	ations	
Description	Babe Zaharias	Rogers Park	Rocky Point	Total
Restaurant/Lounge Renovations	\$ 1,500.00	- \$	\$ 15,000.00	\$ 16,500.00
Bathroom Renovations	5,000.00	00:00	5,000.00	\$ 10,000.00
Computers	1,000.00	1,000.00	1,000.00	\$ 3,000.00
F, F.	1,000.00	4,000.00	5,000.00	\$ 10,000.00
Landscaping Improvments	2,500.00	2,500.00	2,500.00	\$ 7,500.00
Course Upgrades	5,000.00	15,000.00	5,000.00	\$ 25,000.00
Signage	2,500.00	2,500.00	2,500.00	\$ 7,500.00
Driving Range Equipment	0.00	9,000.00	2,500.00	\$ 11,500.00
Kitchen Equipment	2,500.00	2,500.00	2,500.00	\$ 7,500.00
Security Systems	5,000.00	5,000.00	5,000.00	\$ 15,000.00
Pumps	2,500.00	2,500.00	2,500.00	\$ 7,500.00
Parking Lot Improvments	2,500.00	2,500.00	7,500.00	\$ 12,500.00
Cart/Maint Building Repairs	15,000.00	2,500.00	2,500.00	\$ 20,000.00
Capital Lease - Golf Carts	49,532.40	49,532.40	57,787.80	\$ 156,852.60
Capital Lease - Maintenance	9,176.58	8,519.53	15,192.70	\$ 32,888.81
Subtotal by Course	104,708.98	107,051.93	131,480.50	343,241.41
			TOTAL	\$343,241.41

## Total Revenue Comparison FY 2008-2011

Year 1	Year 2	Year 3	Year 4
FY07-08	FY08-09	FY09-10	FY10-11
		Projected	Budgeted

Total Revenue

\$3,778,072 \$3,281,406 \$2,958,729 \$3,201,185

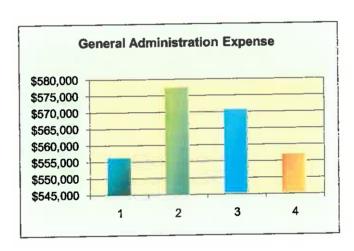


## General Administration Expense Comparison FY 2008-2011

Year 1	Year 2	Year 3	Year 4
FY07-08	FY08-09	FY09-10	FY10-11
		Projected	Budgeted

Total General Administration

\$556,338 \$577,582 \$570,781 \$557,041

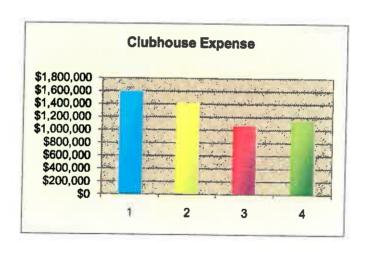


## Clubhouse Expense Comparison FY 2008-2011

Year 1	Year 2	Year 3	Year 4
FY07-08	FY08-09	FY09-10	FY10-11
		Projected	Budgeted

Total Clubhouse

\$1,605,964 \$1,418,012 \$1,065,639 \$1,160,317



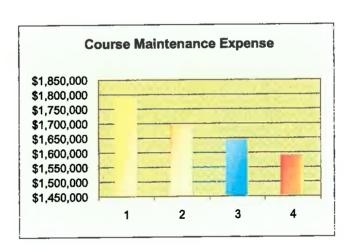
# TAMPA SPORTS AUTHORITY GOLF COURSES <u>Course Maintenance Expense Comparison</u>

FY 2008-2011

Year 1	Year 2	Year 3	Year 4
FY07-08	FY08-09	FY09-10	FY10-11
		Projected	Budgeted

Total
Course
Maintenance

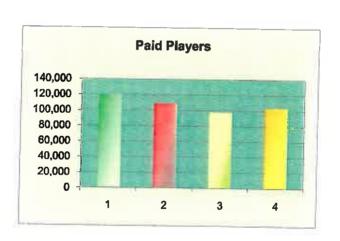
\$1,793,043 \$1,692,791 \$1,644,261 \$1,590,458



## Paid Players Comparison FY 2008-2011

Year 1 FY07-08	Year 2 FY08-09	Year 3 FY09-10 Projected	Year 4 FY10-11 Budgeted
42,577	39,510	35,884	38,037
32,928	28,990	23,984	25,423
44,630	40,613	38,015	40,296
120,135	109,113	97,883	103,756

Babe Zaharias Rogers Park **Rocky Point** Total Paid Players



## **SECTION III - MEMBERSHIP**



## **Tradition Membership Plan Information**

Membership in the Tradition Membership Plan provides prepaid golf privileges at all (3) Tampa Sports Authority Golf Courses (Babe Zaharias, Rocky Point and Rogers Park). Membership includes walking privileges or ½ cart at the special rate of \$12.00 for 18 holes, \$7.00 for 9 holes or \$10 for twilight. This membership is valid for one year from date of purchase.

#### **Membership Fee Information**

- Monthly membership fees (non refundable) applicable under this plan as outlined:
  - o Single membership (7 days playing privileges) \$69.00 per month
  - o Family membership (Husband & Wife, 7 days playing privileges) \$89.00 per month
  - O Dependent Children under the age of 14 free (Added under the Family Membership) \$25.00 for each dependant between the ages of 15-18, per month.
- Monthly membership fees are due by the 1<sup>st</sup> of every month and charged to your credit card number on file. Cash and checks will not be accepted
- If an account goes unpaid for 20 days, the membership will be voided. An application fee Of \$100.00 will then be required
- There will be no pro-ration of member fees
- Members are not allowed to suspend their membership, for any period of time during the length of this contract

## **Tradition Membership Policies and Procedures**

- The Tradition Membership privileges are granted solely at the discretion of the Tampa Sports Authority (TSA). Sales of these memberships can be limited as TSA deems appropriate. TSA reserves the right to cancel the Tradition Membership Plan and this agreement at the end of one year
- All operations of the facilities and all policies of the Golf Course will be established and regulated by the TSA
- The Tradition Membership Plan will be awarded upon receipt of all fees and monthly dues
- Each member must check in at pro-shop and starter prior to play
- Dependent Children must have a full driver's license to operate golf carts
- A cap on the number of memberships can and may be established by the TSA
- TSA will establish all initiation fees, monthly and cart fees as deemed appropriate
- Membership privileges are restricted to normal hours of operations
- TSA has the right to restrict play on certain days and times for special use (including but not limited to tournaments, special events and maintenance of courses and practice areas)
- All members are subject to the rules, regulations and policies established by the TSA. Violation could result in suspension or revocation of membership without refund

|--|



Official Use Only Membership Numbers

## **Tradition Golf Membership Plan Application**

(Please Print)			
Name:		Middle	
Last Address:	First	Wilde	
Street Address	City	state	Zip
Email Address:			
Home Phone:	Cell Phon	ne:	
i wish to purchase the Tradition	n Membership Plan		
Single Membership \$69.00 + ta	xFamily Membership (2) \$89	0.00 + tax Dependents #_	@ \$25.00 + tax
radition Membership Plan:			
<ul> <li>Provides prepaid golf privileg</li> </ul>	es at Rogers Park GC, Rocky Point	GC and Babe Zaharias GC	
<ul> <li>Walking privileges</li> </ul>			
<ul> <li>Members ½ cart fee rate (18</li> </ul>	holes - \$12.00, 9 holes - \$7.00)		
The following persons are to	be included under my Tradition N	liembership Plan:	
Name			_
Name		_	_
Name			
Name			_
I have read the attached fact she	et concerning membership on	the above plans. I agree	to abide by all
rules and regulations of the Tamp			
Signaturo:		Date	

## **TSA Discount Golf Card 2010**

Enjoy up to 25% savings on every round of golf at Babe Zaharias, Rogers Park and Rocky Point golf courses.

- TSA Discount Golf Cards are offered for purchase and are usable for unlimited play for one year of date of purchase
- A special card purchase discount will be offered for residents of the City of Tampa. Proof of residency is required at the time of purchase
- A special green fee discount is offered to seniors over the age of 55. Proof of age is required at the time of purchase
- All card rates as well as green fees associated with the card are determined and can be changed at any time by the TSA
- Green fees for the day is included the day of the card purchase
- Junior golfer is defined as a high school student (or younger)

## **TSA Discount Golf Card Rates 2010**

City of Tampa Resident - \$60

Family (2) - \$90

Non Resident - \$70

Family (2) - \$100

Junior dependant - N/C

Junior - \$25

Free round of golf with purchase of card

## TSA Discount Golf Card 2010

Name(s):	
City:	
Phone:	
-Mail:	
*The information above is correct and I a	agree to abide by the rules and policies of the Tampa Sports Auth
Customer's Signature	Staff Signature

## TAMPA SPORTS AUTHORITY SUMMER RATES FY 09-10

#### CURRENT

Weekends				
Time Breaks	Regular Rate	TSA Card	Seniors Card	
7:00 A.M 11:00 A.M. 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride  11:00 A.M Twilight 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride 9 Hole Ride	\$27.00 \$40.00 \$16.00 \$22.00 \$27.00 \$16.00 \$22.00	\$19.00 \$30.00 \$12.00 \$17.00 \$15.00 \$21.00 \$12.00 \$17.00	\$18.00 \$28.00 \$13.00 \$17.00 \$14.00 \$19.00 \$13.00 \$17.00	
<b>Twilight - Closing</b> Twilight Walk Twilight Ride	\$16.00 \$22.00	\$12.00 \$17.00	\$13.00 \$17.00	

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Time Breaks	Regular	TSA Card	Seniors Card
<b>7:00 A.M Twilight</b> 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride	\$20.00 \$26.00 \$16.00 \$22.00	\$15.00 \$21.00 \$10.00 \$17.00	\$14.00 \$19.00 \$10.00 \$17.00
<b>Twilight - Close</b> Twilight Walk Twilight Ride	\$16.00 \$22.00	\$10.00 \$17.00	\$10.00 \$16.00
Senior Day	\$23.00		\$17.00

Notes:

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur Rocky - Tues / Wed

Weekend rates on all holidays All rates include 7% sales tax

Proposed rate change for FY10-11

\$1 increase to most rates and \$1 decrease for City of Tampa Resident Card Holders

## TAMPA SPORTS AUTHORITY FALL RATES FY 09-10

**CURRENT** 

#### Weekends

Time Breaks			Senior
	Regular	TSA Card	TSA Card
7:00 AM- 11:00 AM			<del></del>
18 Hole Walk	\$27.00	\$20.00	\$19.00
18 Hole Ride	\$40.00	\$30.00	\$28.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
11:00 AM - Twilight			
18 Hole Walk	\$23.00	\$18.00	\$17.00
18 Hole Ride	\$34.00	\$27.00	\$25.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
Twilight			
Walk	\$18.00	\$12.00	\$11.00
Ride	\$24.00	\$19.00	\$18.00

#### Weekdays

Time Breaks			Senior
	Regular	TSA Card	TSA Card
7:00 AM - 11:00 AM	·		
18 Hole Walk	\$25.00	\$18.00	\$17.00
18 Hole Ride	\$35.00	\$27.00	\$25.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
11:00 AM - Twilight			
18 Hoie Walk	\$22.00	\$18.00	\$17.00
18 Hole Ride	\$30.00	\$25.00	\$23.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
Twilight			
Walk	\$17.00	\$12.00	\$11.00
Ride	\$23.00	\$19.00	\$18.00

Notes:

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur

Weekend rates on all holidays All rates include 7% sales tax

Proposed rate change for FY10-11

Increase rates at Rocky Point by 3-5% and decrease rates at Rogers Park by 7-10%

#### BABE ZAHARIAS GOLF COURSE FALL RATES FY 10-11

#### \*Dates to be determined\*

#### Weekdays

Time Breaks	Regular	TSA	Senior
		Card	TSA Card
7:00 AM - 11:00 AM			
18 Hole Walk	\$23.00	\$18.00	\$17.00
18 Hole Ride	\$35.00	\$27.00	\$26.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
11:00 AM - Twilight			
18 Hole Walk	\$21.00	\$18.00	\$17.00
18 Hole Ride	\$29.00	\$25.00	\$23.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
Twilight			
Waik	\$17.00	\$12.00	\$11.00
Ride	\$22.00	\$19.00	\$18.00
Senior Day	\$30.00		\$25.00

#### Weekends

Time Breaks	Regular	Regular TSA	Senior
		Card	TSA Card
7:00 AM - 11:00 AM			
18 Hole Walk	\$25.00	\$20.00	\$19.00
18 Hole Ride	\$39.00	\$29.00	\$28.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
11:00 AM - Twilight			
18 Hole Walk	\$23.00	\$18.00	\$17.00
18 Hole Ride	\$32.00	\$27.00	\$25.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
Twilight			
Walk	\$18.00	\$12.00	\$11.00
Ride	\$22.00	\$19.00	\$18.00

Notes:

CITY OF TAMPA RESIDENTS CARRYING A TSA CARD GETS \$1 OFF EVERY FEE

Early Bird rates at TSA's discretion; 9 holes only, before 8:15 AM

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur

### BABE ZAHARIAS GOLF COURSE SUMMER RATES FY 10-11 \*Dates to be determined\*

#### Weekdays

Time Breaks	Regular	TSA	Seniors
	Rate	Card	Card
7:00 AM - Twilight			
18 Hole Walk	\$20.00	\$15.00	\$14.00
18 Hole Ride	\$26.00	\$21.00	\$19.00
9 Hole Walk	\$16.00	\$11.00	\$11.00
9 Hole Ride	\$22.00	\$17.00	\$17.00
Twilight - Close			
Walk	\$16.00	\$12.00	\$11.00
Ride	\$22.00	\$17.00	\$17.00
Senior Day	\$23.00		\$17.00

#### Weekends

Time Breaks	Regular TSA		Seniors
	Rate	Card	Card
7:00 AM- 11:00 AM		1	
18 Hole Walk	\$23.00	\$19.00	\$18.00
18 Hole Ride	\$39.00	\$29.00	\$28.00
9 Hole Walk	\$16.00	\$12.00	\$11.00
9 Hole Ride	\$22.00	\$17.00	\$17.00
11:00 AM - Twilight			
18 Hole Walk	\$22.00	\$15.00	\$14.00
18 Hole Ride	\$27.00	\$21.00	\$19.00
9 Hole Walk	\$16.00	\$12.00	\$11.00
9 Hole Ride	\$22.00	\$17.00	\$17.00
Twilight			
Walk	\$16.00	\$12.00	\$11.00
Ride	\$22.00	\$17.00	\$17.00
			· 

Notes:

CITY OF TAMPA RESIDENTS CARRYING A TSA CARD GETS \$1 OFF EVERY FEE

Early Bird rates at TSA's discretion; 9 holes only, before 8:15 AM

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur Rocky - Tues / Wed

#### ROGERS PARK GOLF COURSE FALL RATES FY 10-11 \*Dates to be determined\*

#### Weekdays

Time Breaks	Regular	TSA	Senior
		Card	TSA Card
7:00 AM - 11:00 AM			:
18 Hole Walk	\$22.00	\$18.00	\$17.00
18 Hole Ride	\$33.00	\$25.00	\$24.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
11:00 AM - Twilight			
18 Hole Walk	\$20.00	\$18.00	\$17.00
18 Hole Ride	\$27.00	\$24.00	\$23.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
Twilight			
Walk	\$17.00	\$12.00	\$11.00
Ride	\$22.00	\$19.00	\$18.00
Senior Day	\$30.00		\$22.00

#### Weekends

Time Breaks	Regular	TSA	Senior
		Card	TSA Card
7:00 AM - 11:00 AM			
18 Hole Walk	\$25.00	\$20.00	\$19.00
18 Hole Ride	\$37.00	\$30.00	\$28.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
11:00 AM - Twilight			
18 Hole Walk	\$23.00	\$18.00	\$17.00
18 Hole Ride	\$30.00	\$27.00	\$25.00
9 Hole Walk	\$17.00	\$15.00	\$14.00
9 Hole Ride	\$24.00	\$19.00	\$18.00
Twilight			
Walk	\$18.00	\$12.00	\$11.00
Ride	\$22.00	\$19.00	\$18.00

Notes:

CITY OF TAMPA RESIDENTS CARRYING A TSA CARD GETS \$1 OFF EVERY FEE

Early Bird rates at TSA's discretion; 9 holes only, before 8:15 AM

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur

## ROGERS PARK GOLF COURSE SUMMER RATES FY 10-11 \*Dates to be determined\*

## Weekdays

Time Breaks	Regular Rate	TSA Card	Seniors Card
<b>7:00 AM - Twilight</b> 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride	\$20.00 \$24.00 \$16.00 \$19.00	\$15.00 \$19.00 \$12.00 \$17.00	\$14.00 \$18.00 \$11.00 \$16.00
<b>Twilight - Close</b> Walk Ride Genior Day	\$16.00 \$19.00 \$19.00	\$12.00 \$17.00	\$11.00 \$16.00 \$16.00

#### Weekends

Time Breaks	Regular TSA Rate Card		Seniors Card	
7:00 AM- 11:00 AM 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride  11:00 AM - Twilight 18 Hole Walk 18 Hole Walk 9 Hole Ride 9 Hole Walk 9 Hole Ride	\$23.00 \$35.00 \$16.00 \$22.00 \$25.00 \$16.00 \$22.00	\$19.00 \$27.00 \$12.00 \$17.00 \$15.00 \$21.00 \$12.00 \$17.00	\$18.00 \$25.00 \$11.00 \$17.00 \$14.00 \$19.00 \$11.00 \$17.00	
Wilight Walk Ride	\$16.00 \$19.00	\$12.00 \$17.00	\$11.00 \$16.00	

Notes:

CITY OF TAMPA RESIDENTS CARRYING A TSA CARD GETS \$1 OFF EVERY FEE

Early Bird rates at TSA's discretion; 9 holes only, before 8:15 AM

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur Rocky - Tues / Wed

#### ROCKY POINT GOLF COURSE FALL RATES FY 10-11

\*Dates to be determined\*

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Time Breaks	Regular	TSA Card	Senior TSA Card
7:00 AM - 11:00 AM 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride 11:00 AM - Twilight	\$23.00 \$35.00 \$17.00 \$24.00 \$21.00 \$29.00	\$18.00 \$27.00 \$15.00 \$19.00 \$18.00 \$25.00	\$17.00 \$26.00 \$14.00 \$18.00 \$17.00 \$23.00
18 Hole Ride 9 Hole Walk 9 Hole Ride	\$29.00 \$17.00 \$24.00	\$15.00 \$19.00	\$14.00 \$18.00
<b>Twilight</b> Walk Ride	\$17.00 \$22.00	\$12.00 \$19.00	\$11.00 \$18.00
Senior Day	\$30.00		\$25.00

#### Weekends

Time Breaks	Regular	TSA Card	Senior TSA Card	
<b>7:00 AM - 11:00 AM</b> 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride	\$25.00 \$39.00 \$17.00 \$24.00	\$20.00 \$29.00 \$15.00 \$19.00	\$19.00 \$28.00 \$14.00 \$18.00	
11:00 AM - Twilight 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride	\$23.00 \$32.00 \$17.00 \$24.00	\$18.00 \$27.00 \$15.00 \$19.00	\$17.00 \$25.00 \$14.00 \$18.00	
<b>Twilight</b> Walk Ride	\$18.00 \$22.00	\$12.00 \$19.00	\$11.00 \$18.00	

Notes:

CITY OF TAMPA RESIDENTS CARRYING A TSA CARD GETS \$1 OFF EVERY FEE

Early Bird rates at TSA's discretion; 9 holes only, before 8:15 AM

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur

## ROCKY POINT GOLF COURSE SUMMER RATES FY 10-11 \*Dates to be determined\*

#### Weekdays

Time Breaks	Regular Rate	TSA Card	Seniors Card
<b>7:00 AM - Twilight</b> 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride	\$20.00 \$26.00 \$16.00 \$22.00	\$15.00 \$21.00 \$11.00 \$17.00	\$14.00 \$19.00 \$11.00 \$17.00
<b>Twilight - Close</b> Walk Ride Senior Day	\$16.00 \$22.00 \$23.00	\$12.00 \$17.00	\$11.00 \$17.00 \$17.00

#### Weekends

Time Breaks	Regular	TSA	Seniors
	Rate	Card	Card
7:00 AM- 11:00 AM 18 Hole Walk 18 Hole Ride 9 Hole Walk 9 Hole Ride 11:00 AM - Twilight	\$23.00 \$39.00 \$16.00 \$22.00	\$19.00 \$29.00 \$12.00 \$17.00	\$18.00 \$28.00 \$11.00 \$17.00
18 Hole Walk	\$22.00	\$15.00	\$14.00
18 Hole Ride	\$27.00	\$21.00	\$19.00
9 Hole Walk	\$16.00	\$12.00	\$11.00
9 Hole Ride	\$22.00	\$17.00	\$17.00
<b>(Wilight</b> Walk Ride	\$16.00 \$22.00	\$12.00 \$17.00	\$11.00 \$17.00

Notes:

CITY OF TAMPA RESIDENTS CARRYING A TSA CARD GETS \$1 OFF EVERY FEE Early Bird rates at TSA's discretion; 9 holes only, before 8:15 AM

Twilight start time will adjust at the TSA's discretion

Rates may vary at each TSA Golf Course

Senior Days - Age 55, riding only

Rogers - Mon / Wed Babe - Tues / Thur Rocky - Tues / Wed

# TAMPA SPORTS AUTHORITY - GOLF OPERATIONS RATES COMPARISON - WEEKDAY

COURSE	COUNTY	AM	PM	Twight	WALK
Westchase	Hills.	49.00	31.00	21.00	NO
w estenase Summerfield	Hills	40.00	30.00	22.00	NO
	Hills.	30.00	27.00	18.00	NO
Heritage Harbor Heritage Isle	Hills.	33.00	33.00	26.00	NO
Apollo Bch Golf & Sea	Hills	35.00	35.00	25.00	YES
Northdale	Hills.	25.99	19.99	14.99	YES
Normale Bloomingdale	Hills	45.00	33.00	17.00	NO
Pebble Creek	Hills.	34.00	34.00	34.00	NO
Mangrove Bay	Pinellas	29.00	29.00	22.50	YES
Chi Chi Rodriquez	Pinellas	30.00	22.00	18.00	NO
Tarpon Springs	Pinellas	27.00	23.00	18.00	NO
Silver Dollar	Hills.	20.00	20.00	20.00	NO
Walden Lakes Lakes	Hills.	40.00	34.00	30.00	NO
Walden Lakes Hills	Hills	34.00	28.00	24.00	NO
Scotland Yards	Pasco	30.00	25.00	20.00	NO
Airco	Pinellas	28.97	26.16/25.00	18.69	NO
USF	Hills.	30.00	26.00	19.00	YES
Plantation Palms	Pasco	35.00	35.00	25.00	YES
Rocky Point Regular	Hills.	26.00	26.00	22.00	YES
Babe Zaharias Regular	Hills.	26.00	26.00	22.00	YES
Rogers Park Regular	Hills.	26.00	26.00	The second secon	YES
Rocky Point Card	Hils.	21.00	21.00	17.00	YES
Rogers Park Card	Hills.	21.00	21.00		YES
Babe Zaharias Card	Hills.	21.00	21.00		YES
Rocky Point Senior	Hills.	19.00	19.00	16.00	YES
Babe Zaharias Senior	Hills.	19.00	19.00	16.00	YES
Rogers Park Senior	Hills.	19.00	19.00	16.00	YES

## TAMPA SPORTS AUTHORITY - GOLF OPERATIONS RATES COMPARISON - WEEKEND

COURSE	COUNTY	AM	PM	Twilight	WALK
Westchase	Hills.	59.00	49.00 / 31.00	21.00	NO
Summerfield	Hills	48.00	33.00	24.00	NO NO
Heritage Harbor	Hills.	35.00	30.00	18.00	NO
Heritage Isle	Hills.	41.75	37.00	29.00	NO
Apollo Bch Golf & Sea	Hills	35.00	35.00	25.00	YES
Northdale	Hills.	34.99	26.99/19.99	14.99	YES
Bloomingdale	Hills	50.00	35.00	17.00	NO
Pebble Creek	Hills	43.00	43.00	30.00	NO
Mangrove Bay	Pinellas	29.00	29.00	22.50	
Chi Chi Rodriquez	Pinellas	32.00	22.00	18.00	YES
Tarpon Springs	Pinellas	27.00	23.00	18.00	NO
Silver Dollar	Hills.	23.00	23.00	23.00	NO
Walden Lakes	Hills.	45.00	36.00	32.00	NO
Walden Lakes Hills	Hills	38.00	30.00	26.00	NO
Scotland Yards	Pasco	30.00	30.00	20.00	NO
Airco	Pinellas	32.71	26.16/25.00	18.69	NO
JSF	Hills.	39.00	32.00		NO
Plantation Palms	Pasco	45.00	45.00	19.00	YES
	l'Als	40.00	27.00	29.00	YES
	liffis.	40.00	27.00	22.00	YES
	Hills.	40.00	27.00	22.00	YES
	Hills.	30.00	21,00	22.00	YES
	Hils	30.00	21.00	17.00	YES
	Hills.	30.00		17.00	YES
	Hills.	28.00	21.00	17.00	YES
	Hills	28.00	19.00	16.00	YES
	Tills.	28.00	19.00	16.00 16.00	YES YES

# TAMPA SPORTS AUTHORITY - GOLF OPERATIONS SEASON SURVEY - WEEKDAY

COURSE	COUNTY	7-12	12-1:30	1:30-C	WALK
1	Hills.	90.00	50.00	30.00	NO
Westchase	Hills.	60.00	46.00	25.00	NO
Northdale	Hills.	50.00	35.00	25.69	NO
Walden Lakes	Hills.	50.00	35.00	25.00	YES
Golf & Sea Club	Hills.	50.00			NO
Bloomingdale	Hills.	48.00			NO
Heritage Harbor	Hills.	45.00			YES
Pebble Creek	Pinellas	45.00			NO
Mangrove Bay	Hills.	45.00			NO
Summerfield	Hills.	45.00		had many to the	NO
Heritage Isle	Pinellas	45.00			NO
Tarpon Springs	Hills.	42.06			
Babe Zaharias Regular	Hais.	42.06	the state of the s		
Rocky Point Regular	Hills.	42.06	LAVI I DE LI DE		
Rogers Park Regular		42.00			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
USF	Hills.	42.00			
ChiChi Rodriquez	Pinellas	40.00			1
Scotland Yards	Pasco	37.00			_
Silver Dollar	Hills.	30.84	CONTRACTOR OF THE RESIDENCE		
Rocky Point Card	Halls.	30.84		100000000000000000000000000000000000000	
Rogers Park Card	Hills.		14/17/2006		TANK TANK TANK
Babe Zaharias Card	Hills.	30.84			
Rocky Point Senior	Hills.	29.90		Ul to the second	
Babe Zaharias Senior	Hills.	29,96	CARTE FEB. SECTION		
Rogers Park Senior	Hills.	29.90			
Quail Hollow	Pasco	28.00	24.00	17.00	NO

# TAMPA SPORTS AUTHORITY - GOLF OPERATIONS SEASON SURVEY - WEEKEND

COURSE	COUNTY	7-1	1-3	3-C	WALK
Westchase	Hills.	90.00	85.00	25.00	210
Walden Lakes	Hills.	65.00	45.00	35.00	NO
Northdale	Hills.	60.00	51.00	30.50	NO
Heritage Harbor	Hills.	60.00	49.00	25.00	NO
Bloomingdale	Hills.	55.00	45.00	33.00	NO
USF	Hills.	53.00	39.00	24.00	NO
Summerfield	Hills.	52.00	43.00	25.00	NO
Golf & Sea Club	Hills.	50.00	40.00	43.00	NO
Heritage Isle	Hills.	49.00	44.00	25.00	NO
Pebble Creek	Hills.	45.00	30.00	32.00	NO
Mangrove Bay	Pinellas	45.00	45.00	30.00	NO
Pabe Zaharias Regular	Hills.	42.06	31.77	27.00	NO
Rocky Point Regular	Hale.	42.06	31.77	21.49	YES
Logers Park Regular	Hills.	42.06	31.77	22,42	YES
Chi Chi Rodriquez	Pinellas	39.00	32.00	21.49	YES
uail Hollow	Pasco	38.00	27.00	25.00	NO
arponSprings	Pinellas	37.00	26.00	18.00	NO
ilver Dollar	Hills.	35.00	29.00	20.00	NO
ooky Point Card	Hils.	30.84	25.23	29.00	YES
ogers Park Card		30.84	24.29	17.76	YES
abe Zaharias Card	Hills.	30.84	25.23	17.76	YES
ooky Point Senier	Hills.	29.96	23.35	17.76	YES
ogers Park Senior	Hills.	29.90		16.82	YES
abe Zaharias Senior	Hills.	29.90	22.42	16.82	YES
cotland Yards	Pasco	28.00	22.42	16.82	YES
		20.00	23.00	12.00	NO