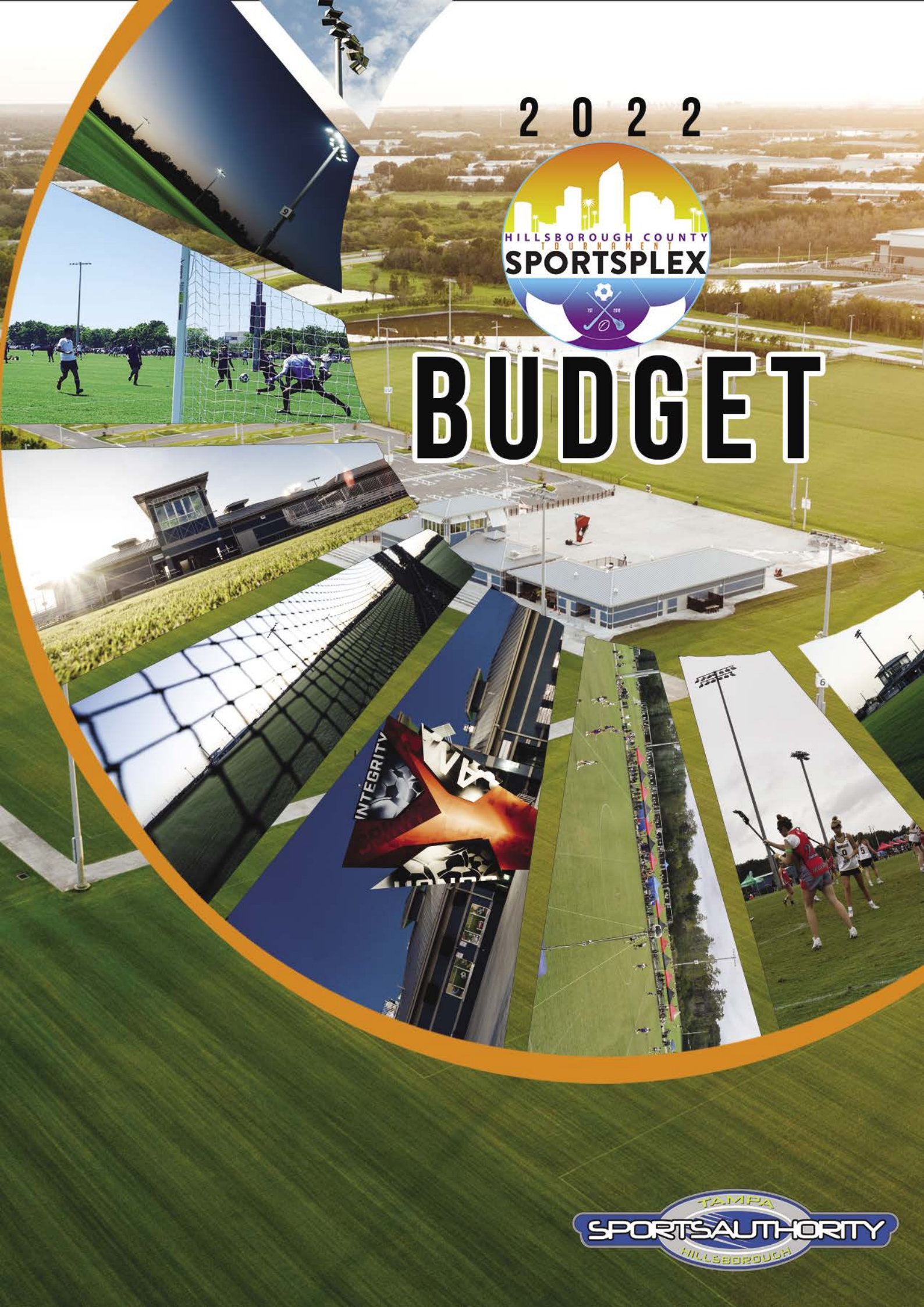


2022



BUDGET



A message from the

PRESIDENT/CEO



**ERIC D. HART, CVE
PRESIDENT/CEO**

I AM PLEASED TO PRESENT THE RECOMMENDED OPERATING AND CAPITAL BUDGET FOR FISCAL YEAR 2022. STAFF DEVELOPED THIS BUDGET THAT INCLUDED CONSULTATION WITH HILLSBOROUGH COUNTY FINANCE STAFF AND THE AUTHORITY'S FINANCE COMMITTEE. THIS BUDGET REFLECTS THE EMPHASIS ON GROWING REVENUES AND THE LONG-TERM MAINTENANCE TO THE VENUE ALONG WITH GUEST AND EMPLOYEE SAFETY.

WHILE THE COVID-19 PANDEMIC HAS HAD A SIGNIFICANT IMPACT THROUGHOUT AUTHORITY OPERATIONS AND CAUSED A REDUCTION IN REVENUES, THE VENUE FINANCIALLY RECOVERED. THIS BUDGET REFLECTS A RETURN TO PRE-PANDEMIC EVENT OCCUPANCY AND WE HAVE CONFIRMED SEVERAL LARGE SPORTING TOURNAMENTS IN THE COMING FISCAL YEAR. OVER THE CURRENT FISCAL YEAR, THE

COUNTY AND AUTHORITY COMPLETED CONSTRUCTION ON A NEW LOCKER ROOM FACILITY AND WE ARE WORKING WITH THE COUNTY IN THE PLANNING AND CONSTRUCTION OF ADDITIONAL PARKING, IMPROVED TRAFFIC FLOW AND A NEW VENDOR/REGISTRATION BUILDING IN THE COMING FISCAL YEAR.

THIS BUDGET IDENTIFIES AN OPERATING DEFICIT WHICH WAS ANTICIPATED DURING THE PLANNING AND DEVELOPMENT STAGES OF THE COMPLEX. THE ECONOMIC IMPACT PROVIDED BY THE COMPLEX'S EVENTS TO THE LOCAL TOURISM ECONOMY IS MUCH BROADER THAN THE OPERATIONAL SUBSIDY RECOGNIZED AT THE COMPLEX. WHILE THE COVID-19 PANDEMIC SIGNIFICANTLY REDUCED THIS IMPACT IN THE CURRENT FISCAL YEAR, THE AUTHORITY WILL CONTINUE TO OPTIMIZE THE ECONOMIC VALUE OF THE COMPLEX THROUGH THE CONTINUED ENHANCEMENT OF THE FACILITIES AND STRATEGIC SCHEDULING OF EVENTS THAT PRODUCE THE OVERALL GREATEST ECONOMIC IMPACT TO THE COMMUNITY. THIS COMPLEX WAS DEVELOPED WITH TOURISM AS THE PRIMARY SCHEDULING DRIVER AND WE WILL CONTINUE TO FOCUS ON MAINTAINING PREMIER PLAYING SURFACES AND PROFESSIONALLY MAINTAINED FACILITIES. OUR COMMITMENT TO CREATING AN IDEAL ENVIRONMENT FOR SPORTS TOURNAMENTS CONTINUE TO CREATE GREATER DEMAND FOR GEOGRAPHICALLY FAR- REACHING EVENTS FURTHER INCREASING THE IMPACT OF SPORTS TOURISM ON THE REGION.

THE AUTHORITY'S MANAGEMENT STAFF CONTINUE TO REVIEW OUR OPERATIONS AT THE COMPLEX AND UPDATE OUR STRATEGIC PLAN. THIS WILL CONTINUE TO ALLOW US TO QUICKLY ADAPT TO THE CURRENT CHALLENGES WITHIN THE OPERATING ENVIRONMENT, SIMILAR TO SPORTS VENUES OPERATED BY THE PRIVATE SECTOR. WE WILL CONTINUE WORKING WITH THE TAMPA BAY SPORTS COMMISSION ON IDENTIFYING ADDITIONAL SPORTING EVENTS TO CONTINUE TO GROW TOURISM RELATED REVENUES IN THE COMING YEAR.

RESPECTFULLY,

Eric D. Hart

MISSION STATEMENT

TO PLAN, DEVELOP, PROMOTE AND MAINTAIN A COMPREHENSIVE COMPLEX OF SPORTS AND RECREATION FACILITIES FOR THE USE AND ENJOYMENT OF THE CITIZENS OF TAMPA AND HILLSBOROUGH COUNTY.

OUR ROLE

TO PROVIDE ECONOMIC DEVELOPMENT AND ENHANCE THE QUALITY OF LIFE THROUGH SPORTS AND RECREATION.

VISION STATEMENT

PROVIDING SPORTS & ENTERTAINMENT TO THE TAMPA BAY AREA

ABOUT THE AUTHORITY

THE TAMPA SPORTS AUTHORITY, A GOVERNMENT ENTITY, IS AN INDEPENDENT SPECIAL DISTRICT CREATED BY THE FLORIDA LEGISLATURE IN 1965 TO CONSTRUCT AND MANAGE SPORTS AND RECREATIONAL FACILITIES IN HILLSBOROUGH COUNTY. THE AUTHORITY'S MISSION IS TO PROVIDE ECONOMIC DEVELOPMENT AND ENHANCE THE QUALITY OF LIFE THROUGH SPORTS AND RECREATION. THE AUTHORITY HAS NO TAXING POWER, BUT RATHER ACTS AS AN ENTERPRISE FUND UTILIZING USER-FEES TO SUBSIDIZE ITS OPERATING COSTS. AS A RESULT, ALL OF ITS MAJOR CAPITAL CONSTRUCTION PROJECTS FROM THE ORIGINAL TAMPA STADIUM, GOLF COURSES, AMALIE ARENA, GEORGE STEINBRENNER FIELD, HILLSBOROUGH COUNTY TOURNAMENT SPORTSPLEX AND RAYMOND JAMES STADIUM HAVE BEEN ACCOMPLISHED BY WORKING CLOSELY WITH THE APPROVALS AND FINANCIAL SUPPORT OF HILLSBOROUGH COUNTY AND THE CITY OF TAMPA.

THE AUTHORITY MANAGES THE SPORTSPLEX, A MULTI-SPORT CHAMPIONSHIP FACILITY DESIGNED TO BRING ELITE TOURNAMENTS TO THE AREA. THE FACILITY, LOCATED IN SOUTHEAST HILLSBOROUGH COUNTY, IS CENTRALLY LOCATED TO THE AIRPORT, INTERSTATES AND DOWNTOWN TAMPA. THE SPORTSPLEX CAN ACCOMMODATE A WIDE RANGE OF EVENTS, INCLUDING SOCCER, FOOTBALL, AND LACROSSE.



**PREMIUM
FIELDS**

- FIFTEEN (15) FULL-SIZE FIELDS (INCLUDING ONE CHAMPIONSHIP FIELD) THAT CAN BE CONFIGURED TO ACCOMMODATE MANY DIFFERENT SPORTING ACTIVITIES.
- EACH FIELD IS PROFESSIONALLY MAINTAINED WITH A CELEBRATION BERMUDAGRASS® PLAYING SURFACE AND HAS PREMIUM LED FIELD LIGHTING, PROVIDING 50 FOOT-CANDLES ON THE CHAMPIONSHIP FIELD AND 30 FOOT-CANDLES ON THE OTHER FIELDS (THE FIRST IN HILLSBOROUGH COUNTY).

A DEDICATED CONCESSION FACILITY ALSO CONTAINS AN EVENT OFFICE, VENUE OFFICE AND PERMANENT RESTROOMS.

**CONCESSION
BUILDING**

**VENDOR PLAZA
LOCKER ROOMS**

- THE 35,000 SQUARE FOOT VENDOR PLAZA IS ADJACENT TO THE CONCESSION BUILDING. THIS AREA IS USED FOR TRADE DISPLAY AND HOSPITALITY AREAS PLUS FOR FOOD AND BEVERAGE LOCATIONS.
- THE LOCKER ROOM ADDITION PROVIDES THE VENUE WITH THE FLEXIBILITY TO HOST A WIDER RANGE OF EVENTS, INCLUDING PROFESSIONAL AND INTERNATIONAL SOCCER TEAMS.

ABOUT THE SPORTSPLEX

THE HILLSBOROUGH COUNTY TOURNAMENT SPORTSPLEX IS A PARTNERSHIP BETWEEN HILLSBOROUGH COUNTY, THE TAMPA SPORTS AUTHORITY, AND THE TAMPA BAY SPORTS COMMISSION. HILLSBOROUGH COUNTY CONSTRUCTED AND OWNS THE FACILITY, WHICH IS MANAGED BY THE TAMPA SPORTS AUTHORITY AND MARKETED BY THE TAMPA BAY SPORTS COMMISSION. CONSTRUCTION WAS FUNDED BY THE COUNTY, WITH ADDITIONAL FUNDING THROUGH THE TOURIST DEVELOPMENT TAX AND SUPPORT FROM THE HILLSBOROUGH COUNTY TOURIST DEVELOPMENT COUNCIL.

THE VENUE WAS BUILT AT A COST OF APPROXIMATELY \$18 MILLION FOR THE 65-ACRE COMPLEX ON COLUMBUS DRIVE BETWEEN U.S. 301 AND FALKENBURG ROAD. THE COUNTY UNVEILED THE COMPLEX ON NOVEMBER 1, 2018, WITH THE FIRST EVENT OCCURRING IN DECEMBER 2018. THE RESPONSE TO THE VENUE HAS BEEN OVERWHELMING WITH MANY MAJOR EVENTS RELOCATING TO THE SPORTSPLEX IN 2019 AND SUBSEQUENTLY REBOOKING FOR 2020 AND BEYOND.

HILLSBOROUGH COUNTY ADDED A LOCKER ROOM IN FY 2021. THE LOCKER ROOM ADDITION PROVIDES THE VENUE WITH THE FLEXIBILITY TO HOST A WIDER RANGE OF EVENTS, INCLUDING PROFESSIONAL AND INTERNATIONAL SOCCER TEAMS. THE FOUR (4) 380 SQUARE FOOT LOCKER ROOMS CAN BE COMBINED TO MAKE TWO (2) 760 SQUARE FOOT LOCKER ROOMS. THE ADDITION ALSO CONSISTED OF A 900 SQUARE FOOT COVERED FOOD COURT. THE LOCKER ROOM CAN ALSO BE UTILIZED FOR HOSPITALITY, VIP OR STAGING LOCATIONS.

THE HILLSBOROUGH COUNTY TOURNAMENT SPORTSPLEX IS EXPECTED TO ATTRACT EVENTS IN THE BOOMING YOUTH AND AMATEUR SPORTS MARKETS AS WELL AS TOP ADULT AND SENIOR ATHLETIC COMPETITIONS, BRINGING THOUSANDS OF VISITORS TO THE AREA. THE FEASIBILITY STUDY PROJECTED THE SPORTSPLEX WOULD HAVE AN ECONOMIC IMPACT OF \$7.3 MILLION IN ITS FIRST YEAR, AND \$25 MILLION WITH 43,800 HOTEL NIGHTS IN ITS FIFTH YEAR.

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TAMPA SPORTS AUTHORITY BOARD OF DIRECTORS



ANDY JOE SCAGLIONE
CHAIRMAN



MARK S. WOODARD
VICE CHAIRMAN



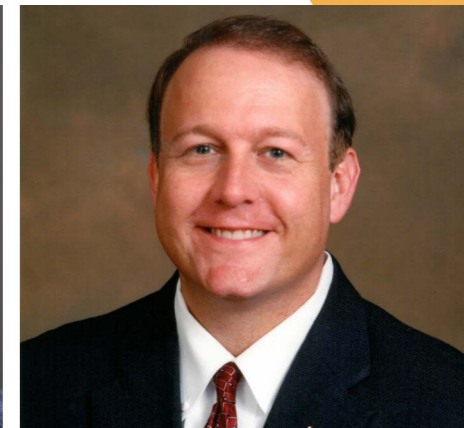
THOMAS SCOTT
SECRETARY/TREASURER



DON DEFOSSET



HON. ORLANDO GUDES



HON. KEN HAGAN



JOHN JAEB



PATRICK MANTEIGA



TONY MUNIZ



PENNY PARKS

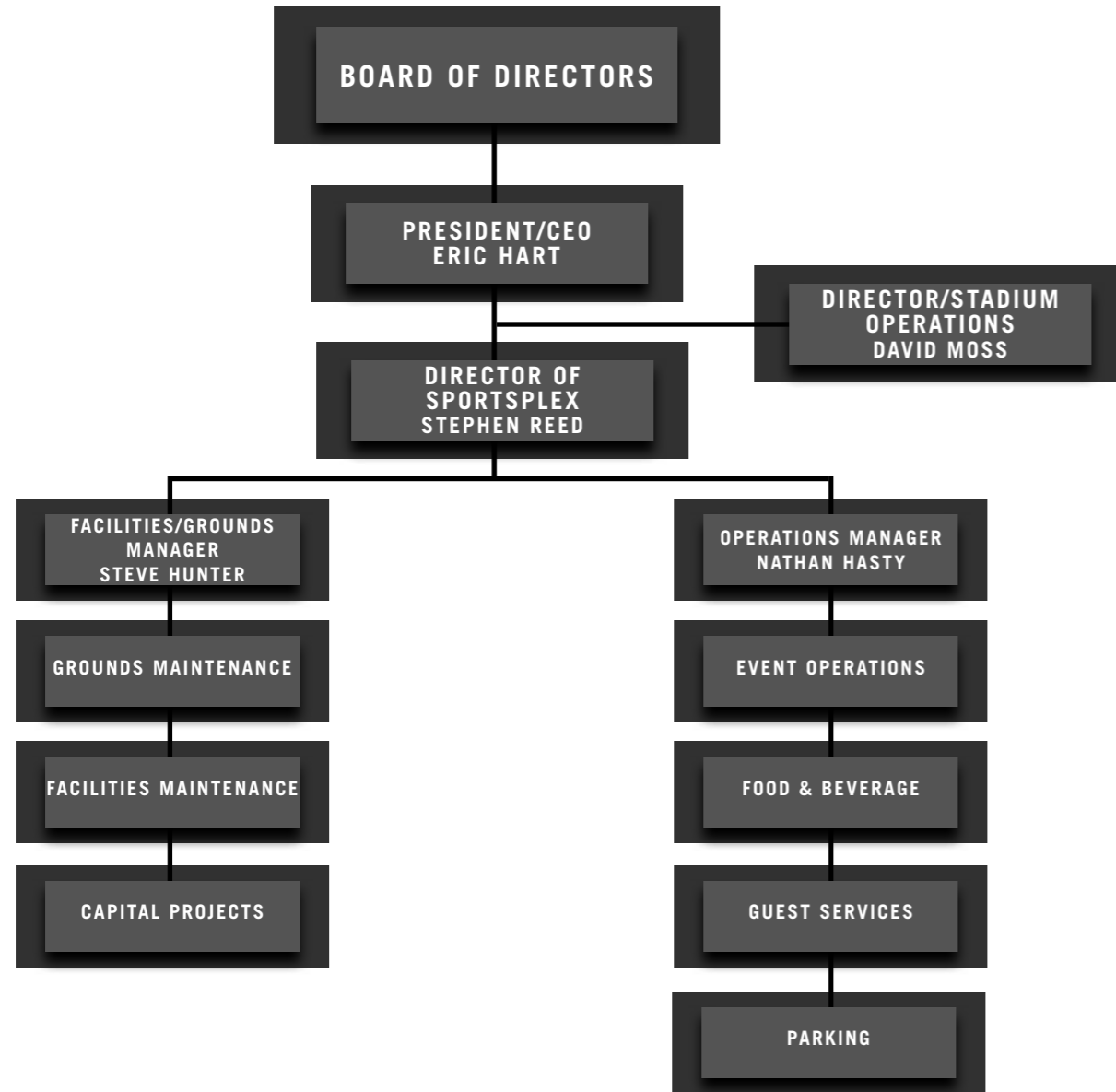


LUCIANO PRIDA, JR.



**PRESIDENT/CEO
ERIC D. HART, CVE**

ORGANIZATIONAL CHART



TAMPA SPORTS AUTHORITY: EXECUTIVE TEAM (PICTURED RIGHT)

(L-R) MICKEY FARRELL (SR. VP OF STADIUM OPERATIONS), BOBBY SILVEST (VP OF MARKETING & COMMUNICATIONS), ERIC HART (PRESIDENT/CEO), DAVID BYRNE (VP OF FINANCE/ADMINISTRATION), REBECCA SKYLES (EXECUTIVE ASSISTANT TO CEO), KENNIE SIMS (VP OF GOLF OPERATIONS)

YEAR IN REVIEW

2020 AMBASSADOR CUP



THE 2020 AMBASSADOR CUP WAS HELD NOVEMBER 20-22, 2020. THE AMBASSADOR CUP IS A LACROSSE TOURNAMENT THAT HOSTS TEAMS FROM ALL OVER THE COUNTRY AND CANADA. DURING THE EVENT WEEKEND THEY HOST AN ALL-STAR MATCH THAT IS TELEVIEWED ON THE ESPN NETWORK. TOTAL ATTENDANCE WAS APPROXIMATELY 8,000 PEOPLE FOR THE 3 DAY EVENT.

2021 NFL FLAG BOWL



THE NFL FLAG BOWL IS A FLAG FOOTBALL TOURNAMENT THAT IS HELD IN CONJUNCTION WITH THE SUPER BOWL AND WAS HELD ON JANUARY 29-31, 2021. THE TOURNAMENT CONSISTS OF 160 TEAMS FROM THROUGHOUT THE UNITED STATES AND CANADA. APPROXIMATELY 10,000 PEOPLE ATTENDED THIS EVENT.

2021 CDL TOURNAMENT



THE CDL TOURNAMENT IS A SOCCER TOURNAMENT THAT WAS HELD FEBRUARY 12-14, 2021. THE CDL TOURNAMENT HOSTS 180 SOCCER TEAMS FROM THE SOUTHEAST REGION OF THE UNITED STATES. THE TOURNAMENT IS A SHOWCASE FOR PLAYERS TO SHOW THEIR SKILLS TO APPROXIMATELY 100 COLLEGE COACHES THAT ATTEND THE EVENT. ATTENDANCE FOR THE EVENT WAS APPROXIMATELY 8,000 PEOPLE.

2021 BATTLE ROYALE NATIONAL CHAMPIONSHIPS



THIS YEAR WE HOSTED THE BATTLE ROYALE NATIONAL CHAMPIONSHIPS ON MAY 8-9, 2021. THE BATTLE ROYALE NATIONAL CHAMPIONSHIPS IS A 7 V 7 FOOTBALL EVENT THAT HOSTED 140 TEAMS FROM ACROSS THE COUNTRY. EVENT ATTENDANCE WAS ESTIMATED AT 6,500 PEOPLE.

UPCOMING EVENTS

2021 NATIONAL HOCKEY FESTIVAL



THE 2021 NATIONAL HOCKEY FESTIVAL WILL BE HELD NOVEMBER 25-27, 2021. THE NATIONAL HOCKEY FESTIVAL IS ONE OF THE LARGEST FIELD HOCKEY EVENTS IN THE WORLD. THE ESTIMATED ATTENDANCE IS 10,000 PEOPLE OVER THE 3 DAYS.

2021 SUPER Y LEAGUE FINALS



RETURNING FOR A SECOND ENGAGEMENT WILL BE THE SUPER Y LEAGUE FINALS, TAKING PLACE DECEMBER 10-14, 2021. THE SUPER Y LEAGUE FINALS IS A YOUTH SOCCER TOURNAMENT HOSTING TEAMS FROM ALL OVER THE UNITED STATES AND CANADA. ESTIMATED ATTENDANCE IS EXPECTED TO BE 12,000 SPECTATORS AND PARTICIPANTS OVER THE 5 DAYS.

2022 NATIONAL FLAG FOOTBALL WORLD CHAMPIONSHIPS



AFTER AN EXTREMELY SUCCESSFUL EVENT IN 2021 THE FLAG FOOTBALL WORLD CHAMPIONSHIPS WILL BE CALLING TAMPA HOME AGAIN ON JANUARY 21-23, 2022. TEAMS FROM ACROSS THE WORLD WILL COMPETE, WITH AN ESTIMATED ATTENDANCE OF 12,000 PARTICIPANTS AND SPECTATORS FOR THE 3 DAY EVENT.

2022 USYS NATIONAL LEAGUE CHAMPIONSHIPS



THE USYS NATIONAL LEAGUE CHAMPIONSHIP WILL TAKE PLACE ON FEBRUARY 4-7, 2022. THE USYS NATIONAL LEAGUE CHAMPIONSHIP SOCCER TOURNAMENT, FEATURES 200 OF THE TOP SOCCER TEAMS FROM ACROSS THE COUNTRY. ESTIMATED ATTENDANCE IS 6,500 FOR THE 4 DAY WEEKEND EVENT.

CONTRIBUTION REQUESTS

FY-2022'S ANTICIPATED OPERATING AND MAINTENANCE (O&M) EXPENSES OUTLINED IN THIS DOCUMENT REQUIRE THE AUTHORITY TO REQUEST A CONTRIBUTION OF \$1,061,168.31. THIS CONTRIBUTION IS BASED ON AN OPERATING SUBSIDY OF \$633,378.31 AND PROJECTED CAPITAL COSTS OF \$427,790. THE AUTHORITY HAS AN EXISTING INTERLOCAL AGREEMENT WITH THE COUNTY WHICH STATES THE COUNTY SHALL BE RESPONSIBLE FOR ANY OPERATING SHORTFALLS REALIZED BY THE SPORTSPLEX. THE SPORTSPLEX DOES HAVE O&M FUNDS ON ACCOUNT, WHICH WAS FUNDED BY A \$500,000 WORKING CAPITAL ADVANCE AS OUTLINED IN THE INTERLOCAL.



BUDGET ASSUMPTIONS

REVENUES WERE DEVELOPED FROM THE FOLLOWING ASSUMPTIONS:

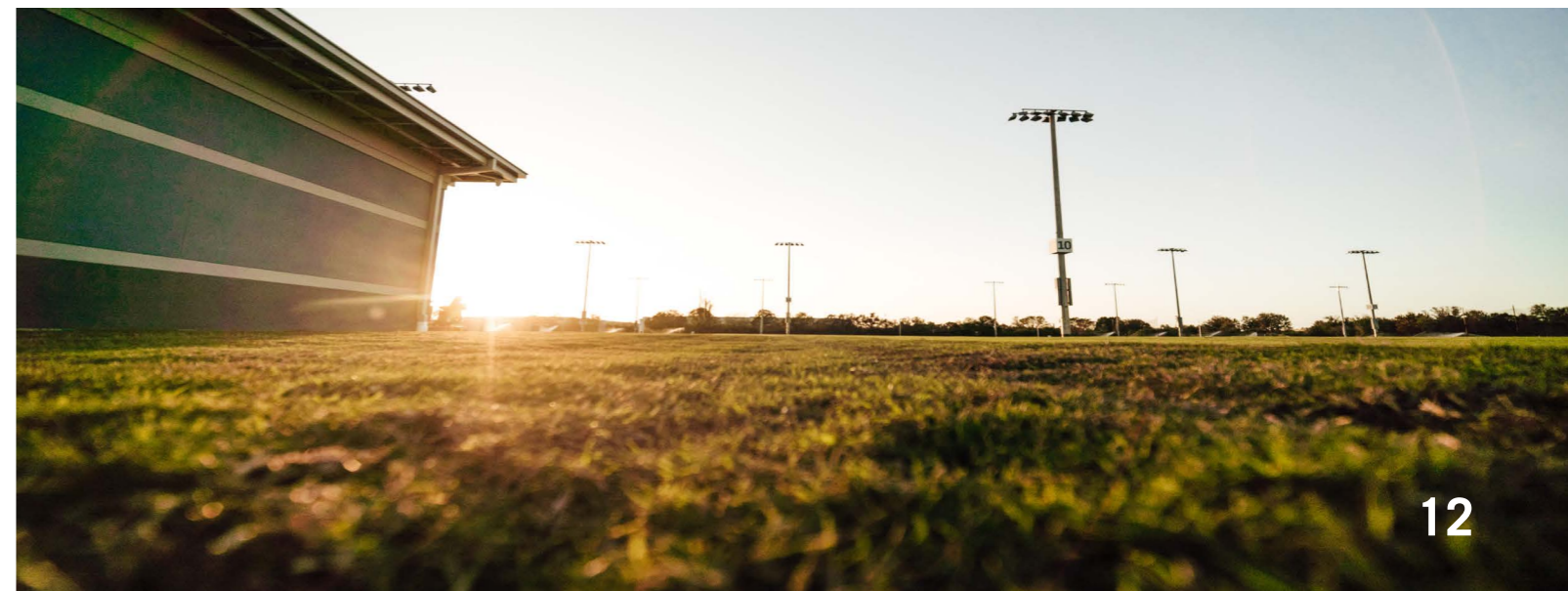
- 1) TOTAL OPERATING REVENUES FOR FY22 ARE BUDGETED AT \$652,651. THIS IS \$182,126 MORE THAN FY21 BUDGET. DURING FY21, OPERATING REVENUES ARE PROJECTED TO BE \$46,765 ABOVE BUDGET, PRIMARILY DUE TO THE ADDITION OF EVENTS THAT WERE NOT BUDGETED.
- 2) FY22 ESTIMATED REVENUES ARE BASED OFF CONFIRMED EVENTS CONSISTING OF FOUR SOCCER TOURNAMENTS, FOUR LACROSSE EVENTS, TWO FLAG FOOTBALL TOURNAMENTS AND ONE FIELD HOCKEY TOURNAMENT. WE HAVE ALSO INCLUDED REVENUE FOR EVENTS IN FY21 THAT HAVE SHOWN AN INTEREST IN RETURNING IN FY22. SOME OF THESE EVENTS INCLUDE SOCCER, FLAG FOOTBALL AND 7V7 FOOTBALL.
- 3) FOR FY22 WE ARE HAPPY TO SEE AMBRIDGE HOSPITALITY AND COCA COLA REMAIN ON AS SPONSORS OF THE SPORTSPLEX WHICH ACCOUNTED FOR \$25,000 IN TOTAL REVENUE.
- 4) CONCESSION REVENUES FOR FY22 ARE BUDGETED AT \$148,850. THIS IS \$58,850 MORE THAN FY21. THIS IS IN PART DUE TO THE EASING OF COVID RESTRICTIONS ALLOWING MANY EVENTS TO START OPERATING AT MAXIMUM TEAM CAPACITY WHICH ALLOWS FOR MORE SPECTATORS. FOR FY21. WE ARE FORECASTING CONCESSIONS REVENUE OF \$113,575 WHICH IS FORECASTED TO BE \$23,575 ABOVE THE FY21 BUDGET, PRIMARILY DUE TO THE ADDITION OF VARIOUS EVENTS THAT WERE NOT ANTICIPATED IN THE FY21 BUDGET.

EXPENSES WERE DEVELOPED FROM THE FOLLOWING ASSUMPTIONS:

1. TOTAL EXPENSES FOR FY22 ARE FORECASTED AT \$1,286,029 THIS IS \$127,781 MORE THAN FY21 BUDGET. DURING FY21 EXPENSES ARE PROJECTED TO BE \$173,601 LESS THAN BUDGET.
2. MOST EXPENSES IN FY22 WILL BE HIGHER WHEN COMPARED TO FY21 FORECASTED EXPENSES, DUE TO THE FACILITY NOT BEING ABLE TO OPERATE AT FULL CAPACITY DUE TO THE ONGOING COVID PANDEMIC, AS WELL AS THE ADDITION OF NEW EVENTS AND THE EXPANSION OF THE FACILITY.
3. ELECTRICITY AND WATER EXPENSES FOR FY22 ARE HIGHER THAN FY21 ESTIMATE DUE TO THE ADDITION OF THE NEW LOCKER ROOM BUILDING AND THE ESTIMATED CONSUMPTION ANTICIPATED.
4. MAINTENANCE AND SUPPLIES FIELD/LANDSCAPING EXPENSE FOR FY22 IS HIGHER THAN FY21 FORECASTED EXPENSES, DUE TO THE US NOT USING AS MUCH NEMATODE SPRAY, FIELD PAINT AND FERTILIZER DUE TO REDUCED NUMBER OF EVENTS IN FY21 ALONG WITH THE COOLER WEATHER.
5. IN FY22 A 4.15% COLA INCREASE IS INCLUDED IN THE BUDGET FOR QUALIFYING FULL-TIME PERSONNEL, REPRESENTS CPI INCREASE FROM MARCH OF 2019 TO MARCH OF 2021. FY22 ALSO INCLUDES A MERIT INCREASE ALLOWANCE FOR QUALIFYING EMPLOYEES BASED UPON PERFORMANCE REVIEWS (0.5%-1.0%). IN FY21, A (3.28-4.24%) ONE-TIME BONUS IS INCLUDED FOR ELIGIBLE FULL-TIME EMPLOYEES.
6. THE FACILITY WILL CONTINUE TO SHARE IN EXPENSE ALLOCATIONS FOR ADMINISTRATIVE COSTS CENTERED AT RAYMOND JAMES STADIUM ("RJS"), BUT ALLOCATED TO ALL TSA ENTITIES. THEY WILL ALSO UTILIZE RJS HVAC AND MECHANIC TECHNICIANS AND WILL SHARE IN THE EXPENSE ALLOCATIONS FOR THOSE POSITIONS.
7. HEALTH INSURANCE WAS NOT INCREASED AS THE COUNTY PLAN DOES NOT CURRENTLY ANTICIPATE INCREASES IN PREMIUMS.
8. INCREASE IN IN OVERALL (NON-HEALTH) INSURANCE COSTS, AS INSURANCE COVERAGES FOR THE FACILITY WERE MORE THAN ORIGINALLY BUDGETED, DUE TO WEAKNESS IN THE INSURANCE MARKET.
9. FOR FY22 WE HAVE INCORPORATED THE SCHEDULED 15.6% INCREASE TO THE FLORIDA MINIMUM WAGE WITHIN OUR PROPOSED PART-TIME LABOR BUDGET.
10. AN 8% INCREASE IN RETIREMENT COSTS HAS BEEN INCLUDED BASED ON THE REVISED FRS CONTRIBUTION RATES EFFECTIVE JULY 1, 2020.

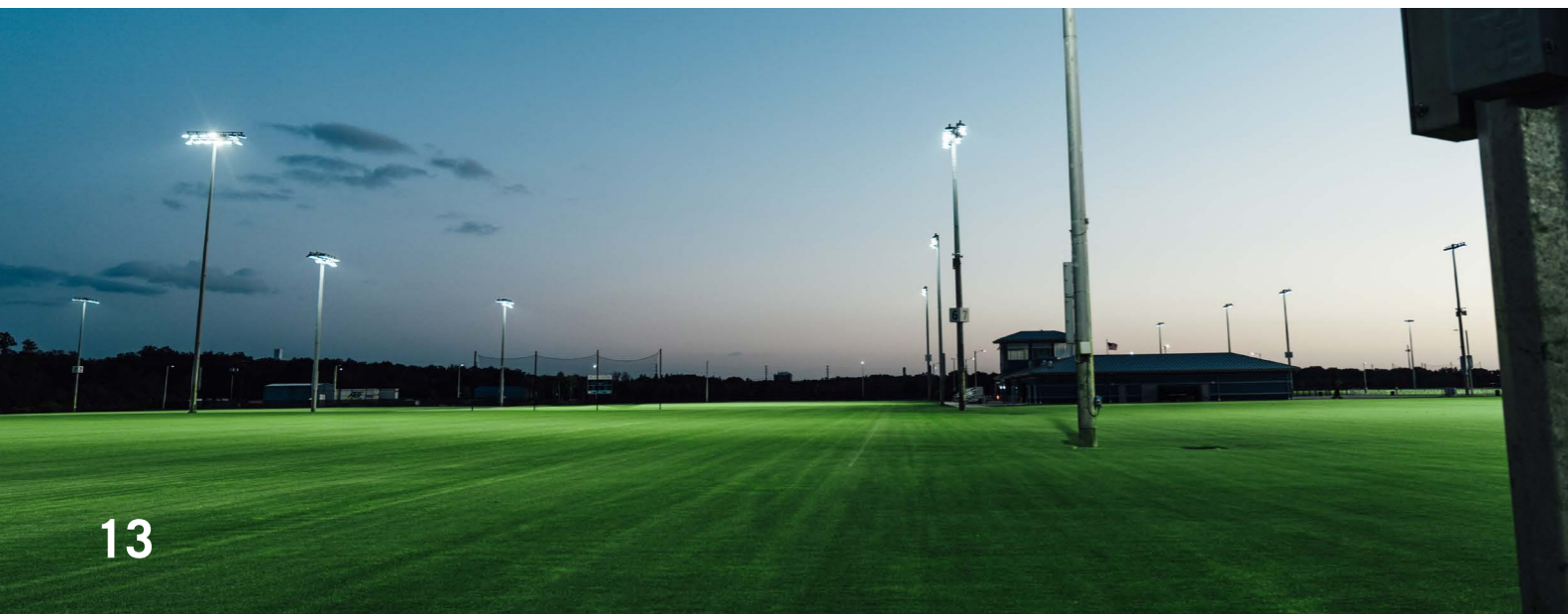
BUDGET NOTES

1. **ACCRUAL ACCOUNTING:** THE AUTHORITY'S SPORTSPLEX BUDGET IS PRESENTED ON AN ACCRUAL BASIS. MONTHLY FINANCIAL STATEMENTS ALONG WITH BUDGET DOCUMENTS ARE PRESENTED ON A FULL ACCRUAL BASIS OF ACCOUNTING.
2. **TOTAL HILLSBOROUGH CONTRIBUTION:** CONTRIBUTION AMOUNT IS A SUM OF PRESENT YEAR OPERATIONAL PROFITS/(LOSSES) AND CAPITAL INVESTMENTS FUNDED FROM THE COUNTY THROUGH THE AUTHORITY.
3. **"DUE TO" AMOUNTS:** NO "DUE TO" AMOUNTS ARE PRESENT BETWEEN THE SPORTSPLEX, GOLF COURSES AND RAYMOND JAMES STADIUM. "DUE TO'S" BETWEEN THESE ENTITIES ARE PRESENT THROUGHOUT THE YEAR BUT ARE RECONCILED QUARTERLY AND ZERO BALANCED AT FISCAL YEAR-END.
4. **DEPRECIATION:** DEPRECIATION WILL BE INCLUDED IN THE AUTHORITY'S AUDITED FINANCIAL STATEMENTS. DEPRECIATION IS NOT INCLUDED IN ANY FINANCIAL REQUESTS FROM THE AUTHORITY TO THE CITY OF TAMPA SINCE IT IS A NON-CASH OCCURRENCE WITHIN THE FINANCIAL STATEMENTS. DEPRECIATION WILL NOT BE INCLUDED IN THE MONTHLY FINANCIAL STATEMENT FOR EASE OF ANALYSIS AND COMPARISON BUT WILL BE INCLUDED IN THE YEAR END AUDITED FINANCIAL STATEMENTS.
5. **SALARIES:** WAGES INCLUDE FULL-TIME, PART-TIME AND OVER-TIME ESTIMATES AND CORRESPONDING BENEFITS SUCH AS SOCIAL SECURITY, RETIREMENT AND HEALTH INSURANCE.
6. **CAPITAL COSTS:** REIMBURSEMENT FOR PROPOSED CAPITAL COSTS IS EITHER DIRECTLY FUNDED OR PROVIDED BY HILLSBOROUGH COUNTY NET OF ANY OPERATING SURPLUS.
7. **INCOME TAX:** THE AUTHORITY IS A GOVERNMENTAL AGENCY AND THEREFORE EXEMPT FROM FEDERAL AND STATE INCOME TAXES UNDER PROVISIONS OF THE INTERNAL REVENUE CODE AND THE FLORIDA INCOME TAX CODE, RESPECTIVELY. THERE ARE NO PROVISIONS FOR INCOME TAXES IN THE BUDGET.



STATEMENT OF REVENUE & EXPENSES

	FY 2021 BUDGET	FY 2021 ACT/FORECAST	FY 2022 BUDGET
OPERATING REVENUES			
TOTAL FOOTBALL REVENUES	\$ 44,325	\$ 124,928	\$ 112,425
TOTAL SOCCER REVENUES	\$ 218,600	\$ 152,356	\$ 243,526
TOTAL FIELD HOCKEY REVENUES	\$ 0	\$ 0	\$ 51,000
TOTAL ULTIMATE FRISBEE REVENUES	\$ 0	\$ 0	\$ 0
TOTAL CRICKET REVENUES	\$ 0	\$ 0	\$ 0
TOTAL LACROSSE REVENUES	\$ 73,800	\$ 98,867	\$ 67,450
TOTAL MISCELLANEOUS REVENUES	\$ 43,800	\$ 27,563	\$ 29,400
TOTAL FOOD AND BEVERAGE REVENUES	\$ 90,000	\$ 113,575	\$ 148,850
TOTAL OPERATING REVENUES	\$ 470,525	\$ 517,290	\$ 652,651
OPERATING EXPENSES			
TOTAL COST OF FOOD AND BEVERAGE	\$ 27,825	\$ 31,233	\$ 51,425
TOTAL FIELD MAINTENANCE	\$ 678,189	\$ 585,090	\$ 711,520
TOTAL GENERAL ADMINISTRATION	\$ 452,232	\$ 368,322	\$ 523,083
TOTAL OPERATING EXPENSES	\$ 1,158,247	\$ 984,646	\$ 1,286,029
OPERATING GAIN (LOSS)	\$ (687,722)	\$ (467,355)	\$ (633,378)
FUNDED/REQUESTED OPERATING CONTRIBUTIONS	\$ 687,722	\$ 687,722	\$ 633,378
GAIN (LOSS) AFTER CONTRIBUTIONS	\$ 0	\$ 220,367	\$ 0
CAPITAL FUNDING REQUEST	\$ 383,130	\$ 383,130	\$ 427,790



CAPITAL PROJECTS

FIELD MAINTENANCE EQUIPMENT	
TURF AERATOR	\$ 52,500
PORTABLE LIFT	\$ 25,500
TOTAL	\$ 52,500
CONCESSION BUILDING AND MAINTENANCE BUILDING	
COMPUTER/SERVER/LICENSES	\$ 9,900
TOTAL	\$ 9,900
SITE IMPROVEMENTS	
HVAC	\$ 20,000
ICE MAKER	\$ 6,500
FIELD DRAINAGE	\$ 300,000
TOTAL	\$ 326,500
CONTINGENCY	\$ 38,890
TOTAL	\$ 427,790

TOWABLE BOOM LIFT

THE LIFT WILL ALLOW STAFF TO CONDUCT MAINTENANCE ON BUILDINGS, LIGHT POLES AND TREES. THIS PURCHASE WILL PROVIDE COST SAVINGS TO THE AUTHORITY. IN THE PAST, MAINTENANCE PROJECTS REQUIRING A LIFT WERE EITHER CONTRACTED OR A LIFT HAD TO BE RENTED.



TURF AERATOR UNIT

THE AERATOR IS DESIGNED TO RELEASE SOIL TENSION, REDUCE THATCH AND BUILD UP TO IMPROVE THE HEALTH AND QUALITY OF THE PLAYING SURFACE. THE UNIT WILL ALLOW STAFF TO COMPLETE THE NECESSARY FIELD MAINTENANCE NEEDED TO MAINTAIN THE PREMIUM PLAYING SURFACE.



FIELD AND SWALE DRAINAGE IMPROVEMENTS

ALLOWS THE ACCUMULATION OF WATER TO DISSIPATE IN A SHORTER PERIOD OF TIME, IMPROVING TURF HEALTH AND CREATING A DRIER AND SAFER PLAYING SURFACE FOR PARTICIPANTS.



HILLSBOROUGH COUNTY ENHANCEMENT PROJECTS

OVERFLOW PARKING

THE GREATEST OPPORTUNITY TO IMPROVE THE CUSTOMER EXPERIENCE RELATES TO PARKING AND WE ARE EXPERIENCING SIGNIFICANT TRAFFIC CONGESTION AROUND THE COMPLEX. DUE TO UNEXPECTED VOLUME OF CARS FOR EVENTS, THERE IS A SHORTAGE OF PARKING SPACES THAT HAS REQUIRED US TO DEVELOP A MAINTENANCE OF TRAFFIC PLAN WHICH IS COST PROHIBITIVE FOR CLIENTS.

THERE ARE TWO PROJECTS THE COUNTY IS PROVIDING IN REGARDS TO PARKING. ONE IS ADDITIONAL OVERFLOW PARKING DIRECTLY ACROSS COLUMBUS AVENUE FROM THE MAIN ENTRANCE. THE SECOND IMPROVEMENT WILL BE AN ALTERNATE EXIT ONTO COLUMBUS FROM THE CURRENT OVERFLOW PARKING ON THE WEST SIDE OF THE PROPERTY.

ESTIMATED COST: \$400,000



SHADE COVERING

THE COMPLEX CURRENTLY ONLY HAS ONE AREA (500 SQ FT) WHERE SHADE IS PROVIDED FOR PARTICIPANTS AND THEIR FAMILIES NEAR THE LOCKER ROOM PAVILION. DURING TOURNAMENTS WHERE ALL OR MOST OF THE FIELDS (1,000 + PARTICIPANTS) ARE IN USE, THERE IS A NEED FOR ADDITIONAL SHADE TO PROVIDE PARTICIPANTS AND FAMILY MEMBERS AN AREA TO COOL DOWN AND GET OUT OF THE DIRECT SUN. ADDITIONALLY, SHADE STRUCTURES WILL PROVIDE GREATER POTENTIAL FOR REVENUE GENERATION BY THE AUTHORITY.

ESTIMATED COST: \$50,000

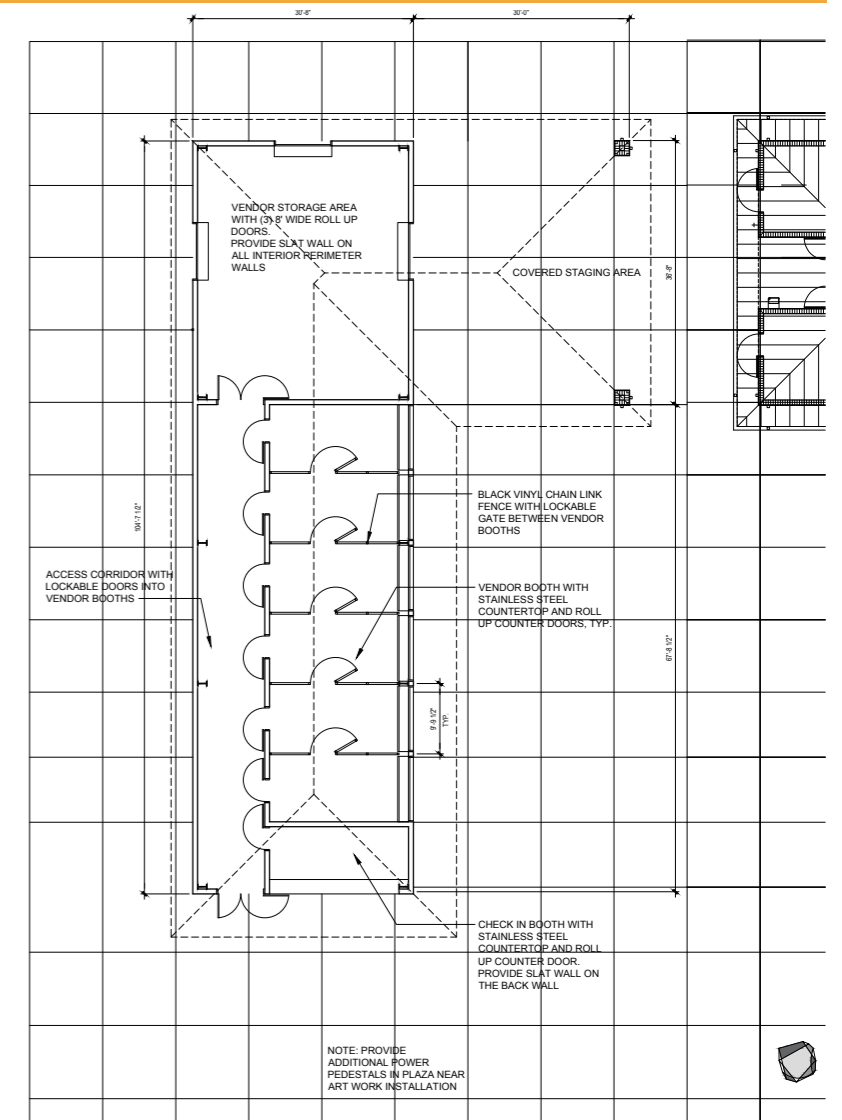


VENDOR BUILDING

TOURNAMENT ORGANIZERS RELY HEAVILY ON REGISTRATION ACTIVITIES AND THE DISTRIBUTION OF MERCHANDISE AND MATERIALS IN THE EFFECTIVE MANAGEMENT OF A TOURNAMENT. OUR TOURNAMENT ORGANIZERS MUST USE PORTABLE TENTING AND EQUIPMENT TO PERFORM THESE ACTIVITIES AND DO NOT HAVE LOCKABLE SPACES WHERE THEY CAN SECURE ITEM THROUGHOUT THE RUN OF THEIR TOURNAMENT. ADDITIONALLY, THE AUTHORITY HAS SEVERAL VENDORS WHO ARE REQUIRED TO SETUP AND TEAR DOWN FOR EACH EVENT CAUSING INEFFICIENCIES IN THEIR OPERATIONS AND ADDITIONAL EXPENSES. CURRENTLY, THERE ARE NO PERMANENT PROTECTED SPACES FOR THIS TYPE OF ACTIVITY TO OCCUR.

THE PLAN IS TO DEVELOP AN ADDITIONAL STRUCTURE AT THE COMPLEX FOR THIS ACTIVITY THAT WOULD CONTAIN APPROXIMATELY 2,500 SQ FT OF SPACE, LOCKABLE STORAGE AREAS, SERVICING COUNTERS, LIGHTING AND ELECTRICAL CONNECTIONS WHICH WOULD BE IN THE WEST PORTION OF THE EVENT PLAZA.

ESTIMATED COST: \$700,000







SPORTSPLEX



Hillsborough
County Florida

WWW.SPORTSPLEXTAMPABAY.COM