

**CHAIR'S STATEMENT CERTIFYING CONDITIONS SUPPORTING**  
**EMERGENCY PROCUREMENT**

In accordance with provisions of the Tampa Sports Authority's enabling act and Section 11.02 (a) of its Bylaws, this is to certify that, to the best of my knowledge and belief, and based upon the facts and information provided in the attached memorandum from the Executive Director dated October \_\_\_\_, 2011, an emergency existed in regard to the malfunctioning and inoperative condition of the stadium's surveillance camera system, which required immediate repairs in order for the system to be fully functional during stadium events. This resulted in the procurement of services and materials from Johnson Controls, Inc. without utilizing the normal public procurement process, which process would have been detrimental to the interests of the Authority, and would have potentially placed property or persons in danger.

This further certifies that this Statement has been delivered to the Secretary of the Tampa Sports Authority on this \_\_\_\_\_ day of October, 2011.

---

TONY MUNIZ, CHAIR



ORIGINAL INVOICE

Invoice #: 20012003123  
PO #/WO#:   
Customer: 1215084

Invoice Date: 10/01/2011  
Service Order: 661-2003123  
Order Type: Service Order

Bill To:  
Tampa Sports Authority  
4201 N Dale Mabry HY  
Tampa, FL 33607

Work Site:  
Raymond James Stadium  
4201 N Dale Mabry HY  
Tampa, FL 33607

Invoice Comments:

Additional work for unforeseen conditions to camera infrastructure. Work required to complete camera migration.

Qty	Date	Description	Unit Price	Sub Total	Tax \$	Net Price
8	09/08/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
9	09/08/2011	Shawn Daniels - Overtime Labor	\$146.25	\$1,316.25	\$0.00	\$1,316.25
8	09/08/2011	Rendal Sharpe - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
9	09/08/2011	Rendal Sharpe - Overtime Labor	\$146.25	\$1,316.25	\$0.00	\$1,316.25
8	09/09/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
10	09/09/2011	Shawn Daniels - Overtime Labor	\$146.25	\$1,462.50	\$0.00	\$1,462.50
8	09/09/2011	Rendal Sharpe - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
9	09/09/2011	Rendal Sharpe - Overtime Labor	\$146.25	\$1,316.25	\$0.00	\$1,316.25
7	09/09/2011	Gary Jones - Overtime Labor	\$146.25	\$1,023.75	\$0.00	\$1,023.75
7	09/09/2011	John Fisher - Overtime Labor	\$146.25	\$1,023.75	\$0.00	\$1,023.75
8	09/14/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
8	09/15/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
9	09/15/2011	Shawn Daniels - Overtime Labor	\$146.25	\$1,316.25	\$0.00	\$1,316.25
4	09/15/2011	Steve Narramore - Regular Labor	\$81.00	\$324.00	\$0.00	\$324.00
3	09/16/2011	Steve Narramore - Regular Labor	\$81.00	\$243.00	\$0.00	\$243.00
8	09/16/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
5	09/16/2011	Shawn Daniels - Overtime Labor	\$146.25	\$731.25	\$0.00	\$731.25
4	09/16/2011	Rendal Sharpe - Overtime Labor	\$146.25	\$585.00	\$0.00	\$585.00
7	09/16/2011	Michael Glancy - Regular Labor	\$97.50	\$682.50	\$0.00	\$682.50
8	09/16/2011	Eddie Salas - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
8	09/19/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
4	09/19/2011	Shawn Daniels - Overtime Labor	\$146.25	\$585.00	\$0.00	\$585.00
8	09/19/2011	Rendal Sharpe - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
4	09/19/2011	Rendal Sharpe - Overtime Labor	\$146.25	\$585.00	\$0.00	\$585.00
8	09/20/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
7	09/20/2011	Shawn Daniels - Overtime Labor	\$146.25	\$1,023.75	\$0.00	\$1,023.75
8	09/20/2011	Rendal Sharpe - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
7	09/20/2011	Rendal Sharpe - Overtime Labor	\$146.25	\$1,023.75	\$0.00	\$1,023.75
5	09/20/2011	Mike Coleman - Regular Labor	\$97.50	\$487.50	\$0.00	\$487.50
8	09/21/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
4	09/21/2011	Shawn Daniels - Overtime Labor	\$146.25	\$585.00	\$0.00	\$585.00
4	09/21/2011	Rendal Sharpe - Regular Labor	\$97.50	\$390.00	\$0.00	\$390.00
8	09/22/2011	Shawn Daniels - Regular Labor	\$97.50	\$780.00	\$0.00	\$780.00
1	09/22/2011	Shawn Daniels - Overtime Labor	\$146.25	\$146.25	\$0.00	\$146.25
					Invoice Sub-Total	\$27,087.00
					Remaining Discount	-\$5,496.25
					Taxes	\$0.00
					Total due	\$21,590.75

Payment Due Upon Receipt of Invoice

Terms: If any invoice is not paid in full within 30 days, the Customer hereby agrees to pay interest at a rate of 1.5% per month (18% annually) upon the unpaid invoice. If action or suit is brought by Johnson Controls, Inc. to collect any amount due or owing under this bill, Customer agrees to pay all costs of collection including attorney's fees.

Disposable, Environmental & Usage (DEU) fee listed on this may include charges for one or more of the following miscellaneous: electrical, pneumatic, welding supplies, hardware materials, cleaning supplies, or refrigerant reclaim disposal. A lump sum charge was applied rather than itemizing usage.

We hereby certify that these goods are produced in compliance with all applicable requirements of sections 6, 7 and 12 of the Fair Labor Standards Act of 1938, as amended and of regulations and orders of the Administrator of the Wage and Hour Division issued under section 14 thereof.

Please reference our Invoice Number and amount with your payment and send ONLY to the address on this invoice.

Payment Terms: Invoice due upon Receipt  
Direct Billing Inquiries: 813-635-2277

Remit Payment To:

JOHNSON CONTROLS  
PO BOX 905240  
CHARLOTTE, NC 28290-5240

To Remit Via Credit Card:  
Call the phone number listed above.

To Remit Via ACH Wire Transfers:  
JP MORGAN CHASE ONE CHASE MANHATTAN PLAZA NEW YORK, NY 10005  
CREDIT TO: JOHNSON CONTROLS INC.  
ABA#071-000013 DEPOSITOR ACCT#55-14347  
TYPE OF ACCOUNT: CHECKING

INVOICE #: 20012003123

AMOUNT DUE: \$21,590.75

## CCTV Security Camera Project Timeline

- **June 11** During a soccer game at the stadium, we first became aware of problems with the CCTV monitoring system.
- **Mid June** BRS performed troubleshooting on the system and reported to TSA that the matrix switcher was not operating, and was the cause of the problem.
- **Late June** BRS notified TSA that an exact replacement was not possible because the current model was discontinued and non repairable. Anticipated replacement cost was more than \$15,000.00 so the first effort was to try to obtain the equipment from Accu-Tech, Inc. on a state contract. TSA found out this item was not available on a state contract, so prepared to bid.
- **Early July** Steve Reed (TSA) contacted by Bill Thomas with Inmarketing, Inc. about a software program (Victor) that would result in an upgrade to our CCTV system at cost that would be lower than replacing the matrix switcher. The total investment was anticipated to be \$2,500 for Victor plus another \$4,000 for an additional computer vs the \$15,000 for the switcher.
- **First week of July** met with Bill Thomas, BRS, Steve Reed, Jim Duffy (TSA) for a formal presentation of Victor. After the meeting, a walk through was conducted of traffic control room and 24 hour command to review existing conditions and equipment.
- **Late July** TSA began competitive procurement process by obtaining quotes for Victor software, including warranty and programming. Johnson Controls (JCI) presented the lowest quote and a PO for \$4,800 was written July 27.
- **End of July** Upon receiving PO and investigating the job site, JCI informed TSA that in order for Victor program to run seamlessly as desired, a total of 4 more computers must be purchased (1 at 24 Hour Command and 2 in Traffic Control plus a laptop for use in the TSA Press box.) As a result TSA had to establish additional internet connections. Purchased the computers and equipment from Computer Solutions under their term contract. Paid BRS and Computer Solutions (under the terms of their contracts) to establish the internet connections and install the computers.
- **August 1**, JCI informed TSA that In order for CCTV system to work the exact same way as with the matrix switcher (to avoid retraining the staff in 24 hour command), we would also need to purchase control modules, keyboard adapters and Sensornet panels for the new computers. Purchased the combination of material from Computer Solutions under their term contract and ACCU-Tech, Inc. (under state contract). Items outlined above arrived and BRS was contracted to install.
- **August 4**, during a phone conference between Steve Reed (TSA), Chris Jaquot (JCI), Shawn (JCI) and Judy Baker (TSA) to coordinate the initiation of the project, Shawn reported that 28 cameras had issues and were not working properly. This would require that BRS repair or reconfiguration the cameras in order for Victor to communicate with them. These were deficiencies previously unknown to TSA that were discovered at the time Johnson Controls began initial investigation of systems in preparation for the Victor installation. At this time

we realized that the installation and reestablishment of the CCTV camera system could not occur as quickly as originally presented.

- **August 8**, due to lead time on software and newly purchased computers, installation did not begin until this date.
- **August 9** TSA Informed by JCI even more equipment that needed to be purchased. The software can only control four camera monitors per computer. There are seven monitors to be controlled in 24 Hour Command, therefore 2 more computers and keyboards had to be purchased, in addition to an additional software license for a total of 6. The limitations on the computers versus numbers of cameras monitored was not disclosed during the presentation with Bill Thomas. A Change Order had also been written to JCI to provide the additional programming labor that was involved in the installation of the additional 2 computers in 24 Hour Command. The increase in the scope of work prolonged the completion time.
- **August 15** installation of Victor and programming substantially complete but cameras were not responding indicating additional problems in the infrastructure of the camera system. JCI suspended further work pending the trouble shooting of the cameras by BRS. DVR's and PTZ controllers were also found to have incompatibilities and had to be updated by BRS as well.
- **August 18<sup>th</sup>** game, as outlined above, system could not be put into service for this game due to the pending camera issues. BRS committed to an August 29 completion date on these items in order to give JCI the time needed to get system running for the first regular season Bucs game. The anticipated startup date was projected for September 10, the weekend of the first regular season home game.
- **September 6**, BRS had still not completed troubleshooting the cameras due to continuing and ongoing issues with the infrastructure, so JCI was directed to take the lead with BRS working under their direction. JCI submitted an estimate of 40 hours of additional labor to troubleshoot and make repairs.
- **September 8**, JCI began troubleshooting and found deficiencies far greater than anticipated. There were issues with incompatible wiring; improper connection to fiber modules, shorts in wiring due to sloppy connections with stripped insulation allowing bare wires to touch, wiring was disorganized inhibiting access to equipment, dirty cameras and dirty cards, etc. Most of the issues seemed to be due to the lack of proper or inadequate maintenance. At this point it was suspected that the initial problem, the reported failure of the matrix switcher, was not the problem at all. The problems seem to be failures in the camera infrastructure feeding signal to the matrix switcher. The switcher has been sent to a shop for analysis to determine if it is still a good piece of equipment. We have been advised that this equipment is repairable contrary to what we were told by BRS in the beginning. During their investigation, JCI found several situations where parts had been replaced by BRS with new parts rather than attempting repairs. The additional labor required by JCI to clean up the infrastructure resulted in an over run of hours over the 40 originally presented. Without

these corrections the CCTV camera system and the Victor software could not have put into operation.

- **September 8 - 22** A detailed account of all the items found and corrected from September 8-22 was documented by JCI. TSA was fully apprised of the issues as they were encountered but TSA was not completely kept up to date on the extent of the cost of the labor over runs. Such costs were not presented until the final invoice.
-