

October, 2011

# TSA - GOLF OPERATIONS

Gross Profit Worksheet - YTD Summary - FY 2012

	BABE		ROGERS		ROCKY		COMBINED TOTAL		GROSS PROFIT COMBINED	PERCENTAGES		
	COST	SALES	COST	SALES	COST	SALES	COST	SALES		BABE	ROGERS	ROCKY
<b>PRO SHOP:</b>												
Balls	892.40	1,281.01	870.21	1,276.03	1,859.07	3,380.53	3,621.68	5,937.57	39.00%	30.34%	31.80%	45.01%
Gloves	266.59	443.75	281.48	506.66	430.58	739.54	978.65	1,689.95	42.09%	39.92%	44.44%	41.78%
Headwear	138.60	214.36	353.11	538.11	171.54	261.70	663.25	1,014.17	34.60%	35.34%	34.38%	34.45%
Clubs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Bags	110.52	118.26	0.00	0.00	0.00	0.00	110.52	118.26	6.54%	6.54%	#DIV/0!	#DIV/0!
Apparel	121.84	236.52	179.88	246.78	270.57	383.77	572.29	867.07	34.00%	48.49%	27.11%	29.50%
Shoes	242.77	345.20	180.93	272.89	544.00	753.01	967.70	1,371.10	29.42%	29.67%	33.70%	27.76%
Misc Merchandise	126.37	269.69	120.32	280.80	182.78	397.60	429.47	948.09	54.70%	53.14%	57.15%	54.03%
Staff Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Special Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>TOTAL PRO SHOP</b>	<b>1,899.09</b>	<b>2,908.79</b>	<b>1,985.93</b>	<b>3,121.27</b>	<b>3,458.54</b>	<b>5,916.15</b>	<b>7,343.56</b>	<b>11,946.21</b>	<b>38.53%</b>	<b>34.71%</b>	<b>36.37%</b>	<b>41.54%</b>
<b>SNACK BAR:</b>												
Prepared Foods	806.99	1,918.48	1,275.90	2,479.94	1,125.70	2,005.41	3,208.59	6,403.83	49.90%	57.94%	48.55%	43.87%
Packaged Foods	249.38	464.86	298.68	501.55	514.99	547.13	1,063.05	1,513.54	29.76%	46.35%	40.45%	5.87%
Syrup Drinks	27.08	954.48	346.58	609.25	413.39	849.95	787.05	2,413.68	67.39%	97.16%	43.11%	51.36%
Canned Drinks	434.95	1,113.50	350.68	1,141.91	617.15	1,407.44	1,402.78	3,662.85	61.70%	60.94%	69.29%	56.15%
Draft Beer	232.70	653.32	312.75	624.47	301.85	640.94	847.30	1,918.73	55.84%	64.38%	49.92%	52.91%
Regular & Premium Beer	537.10	2,109.89	409.48	1,751.14	1,263.93	2,561.73	2,210.51	6,422.76	65.58%	74.54%	76.62%	50.66%
Well Liquor	624.27	680.28	69.54	194.42	-30.75	705.19	663.06	1,579.89	58.03%	8.23%	64.23%	104.36%
<b>TOTAL SNACK BAR</b>	<b>2,912.47</b>	<b>7,894.81</b>	<b>3,063.61</b>	<b>7,302.68</b>	<b>4,206.26</b>	<b>8,717.79</b>	<b>10,182.34</b>	<b>23,915.28</b>	<b>57.42%</b>	<b>63.11%</b>	<b>58.05%</b>	<b>51.75%</b>
<b>GRAND TOTALS</b>	<b>4,811.56</b>	<b>10,803.60</b>	<b>5,049.54</b>	<b>10,423.95</b>	<b>7,664.80</b>	<b>14,633.94</b>	<b>17,525.90</b>	<b>35,861.49</b>	<b>51.13%</b>	<b>55.46%</b>	<b>51.56%</b>	<b>47.62%</b>