

# TSA - GOLF OPERATIONS

Gross Profit Worksheet - December, 2011

	BABE		ROGERS		ROCKY		COMBINED TOTAL		GROSS COMBINED	PROFIT PERCENTAGES		
	COST	SALES	COST	SALES	COST	SALES	COST	SALES		BABE	ROGERS	ROCKY
PRO SHOP:												
Balls	986.63	2,135.45	790.82	1,265.18	1,375.19	3,108.98	3,152.64	6,509.61	51.57%	53.80%	37.49%	55.77%
Gloves	266.01	425.35	195.76	338.38	432.87	689.32	894.64	1,453.05	38.43%	37.46%	42.15%	37.20%
Headwear	246.01	375.99	564.37	857.24	486.28	731.96	1,296.66	1,965.19	34.02%	34.57%	34.16%	33.56%
Clubs	536.07	648.37	0.00	0.00	34.00	31.73	570.07	680.10	16.18%	17.32%	#DIV/0!	-7.15%
Bags	0.00	0.00	145.96	178.55	0.00	0.00	145.96	178.55	18.25%	#DIV/0!	18.25%	#DIV/0!
Apparel	536.85	680.68	948.34	1,332.48	339.57	645.08	1,824.76	2,658.24	31.35%	21.13%	28.83%	47.36%
Shoes	477.83	635.09	404.04	563.16	247.38	392.54	1,129.25	1,590.79	29.01%	24.76%	28.25%	36.98%
Misc Merchandise	195.31	393.59	302.35	526.76	241.46	526.71	739.12	1,447.06	48.92%	50.38%	42.60%	54.16%
Staff Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Special Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>TOTAL PRO SHOP</b>	<b>3,244.71</b>	<b>5,294.52</b>	<b>3,351.64</b>	<b>5,061.75</b>	<b>3,156.75</b>	<b>6,126.32</b>	<b>9,753.10</b>	<b>16,482.59</b>	<b>40.83%</b>	<b>38.72%</b>	<b>33.78%</b>	<b>48.47%</b>
SNACK BAR:												
Prepared Foods	1,028.03	3,196.03	1,189.47	2,663.94	1,291.32	2,940.69	3,508.82	8,800.66	60.13%	67.83%	55.35%	56.09%
Packaged Foods	302.49	640.85	256.15	533.94	847.13	785.95	1,405.77	1,960.74	28.30%	52.80%	52.03%	-7.78%
Syrup Drinks	253.15	1,531.38	281.98	940.96	405.41	1,386.54	940.54	3,858.88	75.63%	83.47%	70.03%	70.76%
Canned Drinks	322.81	1,371.69	290.67	1,064.77	487.48	1,575.07	1,100.96	4,011.53	72.56%	76.47%	72.70%	69.05%
Draft Beer	357.60	842.07	426.25	591.08	219.85	954.27	1,003.70	2,387.42	57.96%	57.53%	27.89%	76.96%
Regular Beer	586.25	3,440.34	354.39	1,916.12	2,280.26	3,736.72	3,220.90	9,093.18	64.58%	82.96%	81.50%	38.98%
Well Liquor	194.74	944.48	-45.81	152.33	674.38	831.32	823.31	1,928.13	57.30%	79.38%	130.07%	18.88%
<b>TOTAL SNACK BAR</b>	<b>3,045.07</b>	<b>11,966.84</b>	<b>2,753.10</b>	<b>7,863.14</b>	<b>6,205.83</b>	<b>12,210.56</b>	<b>12,004.00</b>	<b>32,040.54</b>	<b>62.53%</b>	<b>74.55%</b>	<b>64.99%</b>	<b>49.18%</b>
<b>GRAND TOTALS</b>	<b>6,289.78</b>	<b>17,261.36</b>	<b>6,104.74</b>	<b>12,924.89</b>	<b>9,362.58</b>	<b>18,336.88</b>	<b>21,757.10</b>	<b>48,523.13</b>	<b>55.16%</b>	<b>63.56%</b>	<b>52.77%</b>	<b>48.94%</b>

December, 2011

# TSA - GOLF OPERATIONS

Gross Profit Worksheet - YTD Summary - FY 2012

	BABE		ROGERS		ROCKY		COMBINED TOTAL		GROSS PROFIT COMBINED	PERCENTAGES		
	COST	SALES	COST	SALES	COST	SALES	COST	SALES		BABE	ROGERS	ROCKY
<b>PRO SHOP:</b>												
Balls	1,897.44	2,701.93	1,818.60	2,725.55	3,240.04	6,027.59	6,956.08	11,455.07	39.28%	29.77%	33.28%	46.25%
Gloves	464.25	798.65	541.23	954.43	1,013.66	1,690.68	2,019.14	3,443.76	41.37%	41.87%	43.29%	40.04%
Headwear	256.84	414.72	818.94	1,184.84	393.04	575.76	1,468.82	2,175.32	32.48%	38.07%	30.88%	31.74%
Clubs	218.00	239.00	162.00	349.00	479.53	581.73	859.53	1,169.73	26.52%	8.79%	53.58%	17.57%
Bags	110.52	118.26	0.00	0.00	0.00	0.00	110.52	118.26	6.54%	6.54%	#DIV/0!	#DIV/0!
Apparel	478.59	727.70	587.04	696.95	599.20	976.70	1,664.83	2,401.35	30.67%	34.23%	15.77%	38.65%
Shoes	446.14	596.67	385.85	569.61	1,082.81	1,513.15	1,914.80	2,679.43	28.54%	25.23%	32.26%	28.44%
Misc Merchandise	243.57	510.98	293.12	694.38	370.38	812.62	907.07	2,017.98	55.05%	52.33%	57.79%	54.42%
Staff Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Special Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>TOTAL PRO SHOP</b>	<b>4,115.35</b>	<b>6,107.91</b>	<b>4,606.78</b>	<b>7,174.76</b>	<b>7,178.66</b>	<b>12,178.23</b>	<b>15,900.79</b>	<b>25,460.90</b>	<b>37.55%</b>	<b>32.62%</b>	<b>35.79%</b>	<b>41.05%</b>
<b>SNACK BAR:</b>												
Prepared Foods	1,662.60	4,514.76	2,360.82	5,257.56	1,826.27	4,369.20	5,849.69	14,141.52	58.63%	63.17%	55.10%	58.20%
Packaged Foods	488.02	997.43	573.83	1,091.29	269.73	1,182.82	1,331.58	3,271.54	59.30%	51.07%	47.42%	77.20%
Syrup Drinks	402.86	2,206.10	527.62	1,497.73	828.45	2,040.99	1,758.93	5,744.82	69.38%	81.74%	64.77%	59.41%
Canned Drinks	772.40	2,246.14	888.73	2,366.25	1,178.03	2,864.99	2,839.16	7,477.38	62.03%	65.61%	62.44%	58.88%
Draft Beer	534.90	1,430.05	624.50	1,430.26	973.70	1,700.84	2,133.10	4,561.15	53.23%	62.60%	56.34%	42.75%
Regular & Premium Beer	1,429.00	4,452.33	629.86	3,478.48	834.92	5,840.04	2,893.78	13,770.85	78.99%	67.90%	81.89%	85.70%
Well Liquor	770.42	1,379.25	233.63	381.32	153.67	1,330.39	1,157.72	3,090.96	62.54%	44.14%	38.73%	88.45%
<b>TOTAL SNACK BAR</b>	<b>6,060.20</b>	<b>17,226.06</b>	<b>5,838.99</b>	<b>15,502.89</b>	<b>6,064.77</b>	<b>19,329.27</b>	<b>17,963.96</b>	<b>52,058.22</b>	<b>65.49%</b>	<b>64.82%</b>	<b>62.34%</b>	<b>68.62%</b>
<b>GRAND TOTALS</b>	<b>10,175.55</b>	<b>23,333.97</b>	<b>10,445.77</b>	<b>22,677.65</b>	<b>13,243.43</b>	<b>31,507.50</b>	<b>33,864.75</b>	<b>77,519.12</b>	<b>56.31%</b>	<b>56.39%</b>	<b>53.94%</b>	<b>57.97%</b>